

MLS Sales Statistics

Number of Sales

| Big Island | | MONTH OF | | | | YEAR | | | |
|--------------|----------------|----------------------|----------------------|-----------------|-----------------|----------------------|----------------------|-----------------|-----------------|
| | | May | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | | 5/1/18 to 5/31/18 | 5/1/19 to 5/31/19 | # <Decrease> | % <Decrease> | 1/1/18 to 5/31/18 | 1/1/19 to 5/31/19 | # <Decrease> | % <Decrease> |
| ENTIRE | Residential | 207 | 226 | 19 | 9.18% | 991 | 951 | <40> | <4.04%> |
| | Vacant Land | 173 | 157 | <16> | <9.25%> | 950 | 690 | <260> | <27.37%> |
| | Commercial/MTF | 6 | 7 | 1 | 16.67% | 22 | 35 | 13 | 59.09% |
| | Condominium | 80 | 77 | <3> | <3.75%> | 370 | 379 | 9 | 2.43% |
| | Business | 0 | 0 | 0 | | 1 | 0 | <1> | <100%> |
| PUNA | Residential | 65 | 66 | 1 | 1.54% | 366 | 322 | <44> | <12.02%> |
| | Vacant Land | 114 | 91 | <23> | <20.18%> | 532 | 403 | <129> | <24.25%> |
| | Commercial/MTF | 2 | 0 | <2> | <100%> | 5 | 4 | <1> | <20.00%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 1 | 0 | <1> | <100%> |
| SOUTH HILO | Residential | 29 | 30 | 1 | 3.45% | 114 | 116 | 2 | 1.75% |
| | Vacant Land | 13 | 7 | <6> | <46.15%> | 88 | 37 | <51> | <57.95%> |
| | Commercial/MTF | 2 | 1 | <1> | <50.00%> | 11 | 17 | 6 | 54.55% |
| | Condominium | 7 | 6 | <1> | <14.29%> | 36 | 27 | <9> | <25.00%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH HILO | Residential | 2 | 0 | <2> | <100%> | 6 | 7 | 1 | 16.67% |
| | Vacant Land | 1 | 3 | 2 | 200.00% | 9 | 6 | <3> | <33.33%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMA KUA | Residential | 3 | 2 | <1> | <33.33%> | 19 | 20 | 1 | 5.26% |
| | Vacant Land | 0 | 1 | 1 | N/A | 11 | 10 | <1> | <9.09%> |
| | Commercial/MTF | 0 | 0 | 0 | | 1 | 1 | 0 | 0.00% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KOHALA | Residential | 3 | 7 | 4 | 133.33% | 33 | 24 | <9> | <27.27%> |
| | Vacant Land | 4 | 2 | <2> | <50.00%> | 21 | 14 | <7> | <33.33%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 2 | 2 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 31 | 35 | 4 | 12.90% | 112 | 111 | <1> | <0.89%> |
| | Vacant Land | 5 | 9 | 4 | 80.00% | 38 | 24 | <14> | <36.84%> |
| | Commercial/MTF | 0 | 1 | 1 | N/A | 1 | 4 | 3 | 300.00% |
| | Condominium | 29 | 30 | 1 | 3.45% | 143 | 145 | 2 | 1.40% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KONA | Residential | 53 | 60 | 7 | 13.21% | 221 | 234 | 13 | 5.88% |
| | Vacant Land | 9 | 13 | 4 | 44.44% | 54 | 51 | <3> | <5.56%> |
| | Commercial/MTF | 2 | 5 | 3 | 150.00% | 4 | 7 | 3 | 75.00% |
| | Condominium | 43 | 41 | <2> | <4.65%> | 187 | 202 | 15 | 8.02% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 6 | 12 | 6 | 100.00% | 42 | 46 | 4 | 9.52% |
| | Vacant Land | 5 | 8 | 3 | 60.00% | 31 | 37 | 6 | 19.35% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 2 | 3 | 1 | 50.00% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 15 | 14 | <1> | <6.67%> | 78 | 71 | <7> | <8.97%> |
| | Vacant Land | 22 | 23 | 1 | 4.55% | 166 | 108 | <58> | <34.94%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 1 | 0 | <1> | <100%> | 2 | 2 | 0 | 0.00% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

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MLS Sales Statistics

Sales Volume

| | | | | | | | | |
|-------------------|-----------------|-------------|-------------------|-------------------|----------------|-------------|-------------------|-------------------|
| | 180,140,238 | 197,381,580 | 17,241,342 | 9.57% | 951,476,532 | 861,488,792 | <89,987,740> | <9.46%> |
| | MONTH OF | | # | % | YEAR | | # | % |
| Big Island | May | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | 5/1/18 to | 5/1/19 to | <Decrease> | <Decrease> | 1/1/18 to | 1/1/19 to | <Decrease> | <Decrease> |
| | 5/31/18 | 5/31/19 | | | 5/31/18 | 5/31/19 | | |

| Island | Property Type | MONTH OF | | # | % | YEAR | | # | % |
|--------------|----------------|-------------------|-------------------|-------------|----------|-------------------|-------------------|--------------|----------|
| | | 5/1/18 to 5/31/18 | 5/1/19 to 5/31/19 | | | 1/1/18 to 5/31/18 | 1/1/19 to 5/31/19 | | |
| ENTIRE | Residential | 115,391,213 | 126,082,665 | 10,691,452 | 9.27% | 586,584,655 | 510,279,537 | <76,305,118> | <13.01%> |
| | Vacant Land | 18,042,019 | 19,148,175 | 1,106,156 | 6.13% | 125,774,760 | 104,383,846 | <21,390,914> | <17.01%> |
| | Commercial/MTF | 6,569,000 | 10,358,000 | 3,789,000 | 57.68% | 20,276,000 | 28,130,400 | 7,854,400 | 38.74% |
| | Condominium | 40,138,006 | 41,792,740 | 1,654,734 | 4.12% | 218,671,117 | 218,695,009 | 23,892 | 0.01% |
| | Business | 0 | 0 | 0 | | 170,000 | 0 | <170,000> | <100%> |
| PUNA | Residential | 17,436,511 | 15,567,425 | <1,869,086> | <10.72%> | 88,546,472 | 75,059,701 | <13,486,771> | <15.23%> |
| | Vacant Land | 3,160,789 | 2,948,375 | <212,414> | <6.72%> | 16,544,056 | 14,648,873 | <1,895,183> | <11.46%> |
| | Commercial/MTF | 3,090,000 | 0 | <3,090,000> | <100%> | 4,020,000 | 1,183,000 | <2,837,000> | <70.57%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 170,000 | 0 | <170,000> | <100%> |
| SOUTH HILO | Residential | 11,874,650 | 12,902,000 | 1,027,350 | 8.65% | 43,549,050 | 46,531,755 | 2,982,705 | 6.85% |
| | Vacant Land | 2,353,000 | 1,630,400 | <722,600> | <30.71%> | 15,873,850 | 14,740,623 | <1,133,227> | <7.14%> |
| | Commercial/MTF | 2,510,000 | 185,000 | <2,325,000> | <92.63%> | 7,661,000 | 8,665,400 | 1,004,400 | 13.11% |
| | Condominium | 910,500 | 883,000 | <27,500> | <3.02%> | 5,961,900 | 4,171,575 | <1,790,325> | <30.03%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH HILO | Residential | 1,196,500 | 0 | <1,196,500> | <100%> | 4,761,500 | 3,400,000 | <1,361,500> | <28.59%> |
| | Vacant Land | 395,000 | 1,085,150 | 690,150 | 174.72% | 3,240,000 | 2,412,150 | <827,850> | <25.55%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 1,752,700 | 1,750,000 | <2,700> | <0.15%> | 8,418,576 | 9,459,900 | 1,041,324 | 12.37% |
| | Vacant Land | 0 | 210,000 | 210,000 | N/A | 5,935,300 | 3,264,400 | <2,670,900> | <45.00%> |
| | Commercial/MTF | 0 | 0 | 0 | | 569,000 | 1,000,000 | 431,000 | 75.75% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KOHALA | Residential | 2,021,875 | 6,873,800 | 4,851,925 | 239.97% | 32,826,300 | 25,066,350 | <7,759,950> | <23.64%> |
| | Vacant Land | 3,085,000 | 955,000 | <2,130,000> | <69.04%> | 13,102,500 | 4,088,500 | <9,014,000> | <68.80%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 2,095,000 | 2,095,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 31,025,132 | 29,047,310 | <1,977,822> | <6.37%> | 118,997,148 | 85,010,057 | <33,987,091> | <28.56%> |
| | Vacant Land | 4,279,880 | 5,757,500 | 1,477,620 | 34.52% | 33,850,380 | 12,922,499 | <20,927,881> | <61.82%> |
| | Commercial/MTF | 0 | 213,000 | 213,000 | N/A | 87,000 | 3,428,000 | 3,341,000 | 3840.23% |
| | Condominium | 21,903,499 | 21,221,500 | <681,999> | <3.11%> | 107,192,785 | 98,796,369 | <8,396,416> | <7.83%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KONA | Residential | 44,925,475 | 51,367,780 | 6,442,305 | 14.34% | 252,514,708 | 226,811,075 | <25,703,633> | <10.18%> |
| | Vacant Land | 3,468,000 | 4,910,000 | 1,442,000 | 41.58% | 28,024,700 | 44,298,650 | 16,273,950 | 58.07% |
| | Commercial/MTF | 969,000 | 9,960,000 | 8,991,000 | 927.86% | 7,939,000 | 11,759,000 | 3,820,000 | 48.12% |
| | Condominium | 17,094,007 | 19,688,240 | 2,594,233 | 15.18% | 104,509,432 | 114,721,065 | 10,211,633 | 9.77% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 2,618,360 | 5,560,500 | 2,942,140 | 112.37% | 22,902,663 | 24,079,569 | 1,176,906 | 5.14% |
| | Vacant Land | 635,000 | 1,253,000 | 618,000 | 97.32% | 4,547,664 | 5,300,600 | 752,936 | 16.56% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 595,000 | 682,000 | 87,000 | 14.62% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 2,540,010 | 3,013,850 | 473,840 | 18.66% | 14,068,238 | 14,861,130 | 792,892 | 5.64% |
| | Vacant Land | 665,350 | 398,750 | <266,600> | <40.07%> | 4,656,310 | 2,707,551 | <1,948,759> | <41.85%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 230,000 | 0 | <230,000> | <100%> | 412,000 | 324,000 | <88,000> | <21.36%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

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| | | MLS Sales Statistics | | | | | | | |
|--------------|----------------|----------------------|----------------------|-------------|------------|----------------------|----------------------|------------|------------|
| | | Median Sales Price | | | | | | | |
| | | 1,720,000 | 2,173,000 | 453,000 | 26.34% | 1,503,750 | 1,217,000 | <286,750> | <19.07%> |
| Big Island | | MONTH OF | | # | % | YEAR | | # | % |
| | | May | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | | 5/1/18 to 5/31/18 | 5/1/19 to 5/31/19 | <Decrease> | <Decrease> | 1/1/18 to 5/31/18 | 1/1/19 to 5/31/19 | <Decrease> | <Decrease> |
| ENTIRE | Residential | 400,000 | 420,000 | 20,000 | 5.00% | 360,000 | 385,000 | 25,000 | 6.94% |
| | Vacant Land | 25,000 | 28,000 | 3,000 | 12.00% | 28,500 | 32,000 | 3,500 | 12.28% |
| | Commercial/MTF | 912,500 | 1,350,000 | 437,500 | 47.95% | 571,500 | 425,000 | <146,500> | <25.63%> |
| | Condominium | 382,500 | 375,000 | <7,500> | <1.96%> | 373,750 | 375,000 | 1,250 | 0.33% |
| | Business | 0 | 0 | 0 | | 170,000 | 0 | <170,000> | <100%> |
| PUNA | Residential | 240,000 | 239,500 | <500> | <0.21%> | 225,000 | 217,750 | <7,250> | <3.22%> |
| | Vacant Land | 17,750 | 20,000 | 2,250 | 12.68% | 19,900 | 24,000 | 4,100 | 20.60% |
| | Commercial/MTF | 1,545,000 | 0 | <1,545,000> | <100%> | 390,000 | 316,500 | <73,500> | <18.85%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 170,000 | 0 | <170,000> | <100%> |
| SOUTH HILO | Residential | 341,250 | 407,500 | 66,250 | 19.41% | 349,750 | 368,250 | 18,500 | 5.29% |
| | Vacant Land | 155,000 | 280,000 | 125,000 | 80.65% | 167,500 | 250,000 | 82,500 | 49.25% |
| | Commercial/MTF | 1,255,000 | 185,000 | <1,070,000> | <85.26%> | 675,000 | 330,000 | <345,000> | <51.11%> |
| | Condominium | 92,500 | 142,500 | 50,000 | 54.05% | 153,450 | 147,500 | <5,950> | <3.88%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH HILO | Residential | 598,250 | 0 | <598,250> | <100%> | 612,500 | 415,000 | <197,500> | <32.24%> |
| | Vacant Land | 395,000 | 360,000 | <35,000> | <8.86%> | 355,000 | 376,000 | 21,000 | 5.92% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 495,000 | 875,000 | 380,000 | 76.77% | 416,000 | 399,000 | <17,000> | <4.09%> |
| | Vacant Land | 0 | 210,000 | 210,000 | N/A | 192,000 | 204,950 | 12,950 | 6.74% |
| | Commercial/MTF | 0 | 0 | 0 | | 569,000 | 1,000,000 | 431,000 | 75.75% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KOHALA | Residential | 600,000 | 635,000 | 35,000 | 5.83% | 853,000 | 946,500 | 93,500 | 10.96% |
| | Vacant Land | 710,000 | 477,500 | <232,500> | <32.75%> | 445,000 | 225,000 | <220,000> | <49.44%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 1,047,500 | 1,047,500 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 575,000 | 570,000 | <5,000> | <0.87%> | 622,500 | 614,000 | <8,500> | <1.37%> |
| | Vacant Land | 179,880 | 167,750 | <12,130> | <6.74%> | 282,500 | 310,000 | 27,500 | 9.73% |
| | Commercial/MTF | 0 | 213,000 | 213,000 | N/A | 87,000 | 431,500 | 344,500 | 395.98% |
| | Condominium | 505,000 | 530,000 | 25,000 | 4.95% | 499,000 | 520,000 | 21,000 | 4.21% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KONA | Residential | 659,900 | 622,000 | <37,900> | <5.74%> | 663,310 | 645,000 | <18,310> | <2.76%> |
| | Vacant Land | 230,000 | 320,000 | 90,000 | 39.13% | 322,500 | 325,000 | 2,500 | 0.78% |
| | Commercial/MTF | 484,500 | 1,600,000 | 1,115,500 | 230.24% | 1,837,000 | 1,350,000 | <487,000> | <26.51%> |
| | Condominium | 340,000 | 355,000 | 15,000 | 4.41% | 342,800 | 360,000 | 17,200 | 5.02% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 344,680 | 437,500 | 92,820 | 26.93% | 489,500 | 475,000 | <14,500> | <2.96%> |
| | Vacant Land | 61,000 | 108,750 | 47,750 | 78.28% | 130,000 | 77,000 | <53,000> | <40.77%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 297,500 | 231,000 | <66,500> | <22.35%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 195,000 | 204,000 | 9,000 | 4.62% | 175,000 | 195,000 | 20,000 | 11.43% |
| | Vacant Land | 12,750 | 11,000 | <1,750> | <13.73%> | 12,500 | 16,500 | 4,000 | 32.00% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 230,000 | 0 | <230,000> | <100%> | 206,000 | 162,000 | <44,000> | <21.36%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

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