

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF August				YEAR TO DATE			
		426	481	55	12.91%	3562	3400	<162>	<4.55%>
		8/1/18 to 8/31/18	8/1/19 to 8/31/19	Increase / <Decrease>	Increase / <Decrease>	1/1/18 to 8/31/18	1/1/19 to 8/31/19	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	195	240	45	23.08%	1600	1629	29	1.81%
	Vacant Land	143	156	13	9.09%	1346	1120	<226>	<16.79%>
	Commercial/MTF	8	8	0	0.00%	39	54	15	38.46%
	Condominium	80	76	<4>	<5.00%>	576	596	20	3.47%
	Business	0	1	1	N/A	1	1	0	0.00%
PUNA	Residential	70	90	20	28.57%	570	568	<2>	<0.35%>
	Vacant Land	84	81	<3>	<3.57%>	757	635	<122>	<16.12%>
	Commercial/MTF	3	3	0	0.00%	9	8	<1>	<11.11%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		1	0	<1>	<100%>
SOUTH HILO	Residential	31	33	2	6.45%	212	209	<3>	<1.42%>
	Vacant Land	17	11	<6>	<35.29%>	122	70	<52>	<42.62%>
	Commercial/MTF	3	2	<1>	<33.33%>	15	23	8	53.33%
	Condominium	11	11	0	0.00%	64	47	<17>	<26.56%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	6	3	<3>	<50.00%>	16	14	<2>	<12.50%>
	Vacant Land	1	1	0	0.00%	13	8	<5>	<38.46%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4	7	3	75.00%	36	36	0	0.00%
	Vacant Land	2	0	<2>	<100%>	14	14	0	0.00%
	Commercial/MTF	2	1	<1>	<50.00%>	3	2	<1>	<33.33%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2	7	5	250.00%	48	45	<3>	<6.25%>
	Vacant Land	5	5	0	0.00%	36	30	<6>	<16.67%>
	Commercial/MTF	0	0	0		1	2	1	100.00%
	Condominium	0	1	1	N/A	0	1	1	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	32	30	<2>	<6.25%>	200	189	<11>	<5.50%>
	Vacant Land	5	7	2	40.00%	55	45	<10>	<18.18%>
	Commercial/MTF	0	0	0		1	7	6	600.00%
	Condominium	37	24	<13>	<35.14%>	222	218	<4>	<1.80%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	36	49	13	36.11%	339	386	47	13.86%
	Vacant Land	5	11	6	120.00%	72	83	11	15.28%
	Commercial/MTF	0	1	1	N/A	9	11	2	22.22%
	Condominium	31	39	8	25.81%	284	324	40	14.08%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	4	9	5	125.00%	56	66	10	17.86%
	Vacant Land	8	4	<4>	<50.00%>	47	50	3	6.38%
	Commercial/MTF	0	1	1	N/A	0	1	1	N/A
	Condominium	0	0	0		2	3	1	50.00%
	Business	0	1	1	N/A	0	1	1	N/A
KA'U	Residential	10	12	2	20.00%	123	116	<7>	<5.69%>
	Vacant Land	16	36	20	125.00%	230	185	<45>	<19.57%>
	Commercial/MTF	0	0	0		1	0	<1>	<100%>
	Condominium	1	1	0	0.00%	3	3	0	0.00%
	Business	0	0	0		0	0	0	

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Sales Volume

	162,709,918	203,642,988	40,933,070	25.16%	1,454,603,535	1,413,162,519	<41,441,016>	<2.85%>
	MONTH OF		#	%	YEAR		#	%
Big Island	August		Increase /	Increase /	TO DATE		Increase /	Increase /
	8/1/18 to	8/1/19 to	<Decrease>	<Decrease>	1/1/18 to	1/1/19 to	<Decrease>	<Decrease>
	8/31/18	8/31/19			8/31/18	8/31/19		

Island	Property Type	August		Increase / Decrease		Year to Date		Increase / Decrease	
		8/1/18 to 8/31/18	8/1/19 to 8/31/19	#	%	1/1/18 to 8/31/18	1/1/19 to 8/31/19	#	%
ENTIRE	Residential	92,983,702	145,192,688	52,208,986	56.15%	896,450,559	870,056,405	<26,394,154>	<2.94%>
	Vacant Land	18,404,766	18,535,524	130,758	0.71%	178,348,045	178,112,120	<235,925>	<0.13%>
	Commercial/MTF	8,595,175	5,195,000	<3,400,175>	<39.56%>	44,652,829	38,584,940	<6,067,889>	<13.59%>
	Condominium	42,726,275	34,344,776	<8,381,499>	<19.62%>	334,982,102	326,034,054	<8,948,048>	<2.67%>
	Business	0	375,000	375,000	N/A	170,000	375,000	205,000	120.59%
PUNA	Residential	16,715,704	22,916,149	6,200,445	37.09%	138,720,811	135,509,234	<3,211,577>	<2.32%>
	Vacant Land	3,080,987	3,164,854	83,867	2.72%	23,814,043	24,390,427	576,384	2.42%
	Commercial/MTF	841,175	555,000	<286,175>	<34.02%>	8,811,175	2,038,000	<6,773,175>	<76.87%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		170,000	0	<170,000>	<100%>
SOUTH HILO	Residential	11,635,100	14,218,775	2,583,675	22.21%	84,953,950	85,302,631	348,681	0.41%
	Vacant Land	3,632,000	3,315,000	<317,000>	<8.73%>	23,634,350	23,754,123	119,773	0.51%
	Commercial/MTF	6,214,000	2,275,000	<3,939,000>	<63.39%>	18,440,000	12,715,400	<5,724,600>	<31.04%>
	Condominium	1,794,500	2,028,638	234,138	13.05%	10,140,400	7,854,713	<2,285,687>	<22.54%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	2,873,000	1,377,500	<1,495,500>	<52.05%>	8,865,500	6,697,500	<2,168,000>	<24.45%>
	Vacant Land	350,000	335,000	<15,000>	<4.29%>	4,467,000	3,222,150	<1,244,850>	<27.87%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		515,000	0	<515,000>	<100%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,613,000	2,579,900	966,900	59.94%	15,423,576	15,403,700	<19,876>	<0.13%>
	Vacant Land	384,500	0	<384,500>	<100%>	6,709,800	5,228,400	<1,481,400>	<22.08%>
	Commercial/MTF	1,540,000	340,000	<1,200,000>	<77.92%>	2,109,000	1,340,000	<769,000>	<36.46%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7,900,000	8,802,500	902,500	11.42%	50,815,650	46,684,849	<4,130,801>	<8.13%>
	Vacant Land	3,817,000	1,712,500	<2,104,500>	<55.13%>	23,757,500	8,620,000	<15,137,500>	<63.72%>
	Commercial/MTF	0	0	0		522,000	2,095,000	1,573,000	301.34%
	Condominium	0	398,868	398,868	N/A	0	398,868	398,868	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	23,208,514	21,213,200	<1,995,314>	<8.60%>	179,193,929	143,435,080	<35,758,849>	<19.96%>
	Vacant Land	2,088,880	2,968,760	879,880	42.12%	42,638,280	25,993,259	<16,645,021>	<39.04%>
	Commercial/MTF	0	0	0		87,000	4,749,040	4,662,040	5358.67%
	Condominium	25,646,875	14,469,120	<11,177,755>	<43.58%>	168,550,810	143,679,289	<24,871,521>	<14.76%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	24,686,084	63,739,164	39,053,080	158.20%	364,343,142	374,751,012	10,407,870	2.86%
	Vacant Land	2,516,999	5,638,000	3,121,001	124.00%	35,944,699	74,276,150	38,331,451	106.64%
	Commercial/MTF	0	575,000	575,000	N/A	14,483,654	14,197,500	<286,154>	<1.98%>
	Condominium	15,137,900	17,278,150	2,140,250	14.14%	154,621,892	172,925,184	18,303,292	11.84%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	2,099,000	7,440,500	5,341,500	254.48%	30,620,113	36,500,569	5,880,456	19.20%
	Vacant Land	1,407,500	328,114	<1,079,386>	<76.69%>	8,572,664	7,564,214	<1,008,450>	<11.76%>
	Commercial/MTF	0	1,450,000	1,450,000	N/A	0	1,450,000	1,450,000	N/A
	Condominium	0	0	0		595,000	682,000	87,000	14.62%
	Business	0	375,000	375,000	N/A	0	375,000	375,000	N/A
KA'U	Residential	2,253,300	2,905,000	651,700	28.92%	23,513,888	25,771,830	2,257,942	9.60%
	Vacant Land	1,126,900	1,073,296	<53,604>	<4.76%>	8,809,709	5,063,397	<3,746,312>	<42.52%>
	Commercial/MTF	0	0	0		200,000	0	<200,000>	<100%>
	Condominium	147,000	170,000	23,000	15.65%	559,000	494,000	<65,000>	<11.63%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics
Median Sales Price

Big Island		1,234,500	1,590,000	355,500	28.80%	1,489,000	1,598,750	109,750	7.37%
		MONTH OF		#	%	YEAR		#	%
		August		Increase /	Increase /	TO DATE		Increase /	Increase /
		8/1/18 to 8/31/18	8/1/19 to 8/31/19	<Decrease>	<Decrease>	1/1/18 to 8/31/18	1/1/19 to 8/31/19	<Decrease>	<Decrease>
ENTIRE	Residential	355,000	400,000	45,000	12.68%	360,000	380,000	20,000	5.56%
	Vacant Land	37,000	32,500	<4,500>	<12.16%>	30,000	32,000	2,000	6.67%
	Commercial/MTF	512,500	457,500	<55,000>	<10.73%>	569,000	447,500	<121,500>	<21.35%>
	Condominium	330,000	325,000	<5,000>	<1.52%>	360,000	364,250	4,250	1.18%
	Business	0	375,000	375,000	N/A	170,000	375,000	205,000	120.59%
PUNA	Residential	232,813	230,000	<2,813>	<1.21%>	229,500	220,000	<9,500>	<4.14%>
	Vacant Land	21,000	24,500	3,500	16.67%	20,000	24,000	4,000	20.00%
	Commercial/MTF	321,000	200,000	<121,000>	<37.69%>	340,000	275,000	<65,000>	<19.12%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		170,000	0	<170,000>	<100%>
SOUTH HILO	Residential	348,350	382,500	34,150	9.80%	348,925	370,000	21,075	6.04%
	Vacant Land	186,000	270,000	84,000	45.16%	172,500	245,000	72,500	42.03%
	Commercial/MTF	2,400,000	1,137,500	<1,262,500>	<52.60%>	745,000	350,000	<395,000>	<53.02%>
	Condominium	109,500	180,888	71,388	65.19%	140,500	158,000	17,500	12.46%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	460,000	485,000	25,000	5.43%	513,250	435,000	<78,250>	<15.25%>
	Vacant Land	350,000	335,000	<15,000>	<4.29%>	350,000	376,000	26,000	7.43%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		515,000	0	<515,000>	<100%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	440,000	415,000	<25,000>	<5.68%>	397,500	406,500	9,000	2.26%
	Vacant Land	192,250	0	<192,250>	<100%>	193,500	230,000	36,500	18.86%
	Commercial/MTF	770,000	340,000	<430,000>	<55.84%>	569,000	670,000	101,000	17.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,950,000	1,300,000	<2,650,000>	<67.09%>	864,000	870,000	6,000	0.69%
	Vacant Land	452,000	262,500	<189,500>	<41.92%>	491,000	235,000	<256,000>	<52.14%>
	Commercial/MTF	0	0	0		522,000	1,047,500	525,500	100.67%
	Condominium	0	398,868	398,868	N/A	0	398,868	398,868	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	577,500	582,000	4,500	0.78%	595,000	593,000	<2,000>	<0.34%>
	Vacant Land	265,000	197,880	<67,120>	<25.33%>	265,000	289,000	24,000	9.06%
	Commercial/MTF	0	0	0		87,000	225,000	138,000	158.62%
	Condominium	585,000	525,000	<60,000>	<10.26%>	525,000	520,000	<5,000>	<0.95%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	612,338	720,000	107,662	17.58%	640,000	645,433	5,433	0.85%
	Vacant Land	339,000	383,000	44,000	12.98%	322,500	325,900	3,400	1.05%
	Commercial/MTF	0	575,000	575,000	N/A	810,000	900,000	90,000	11.11%
	Condominium	319,500	325,000	5,500	1.72%	335,000	343,250	8,250	2.46%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	310,000	603,500	293,500	94.68%	461,125	470,000	8,875	1.92%
	Vacant Land	174,500	50,000	<124,500>	<71.35%>	150,000	78,750	<71,250>	<47.50%>
	Commercial/MTF	0	1,450,000	1,450,000	N/A	0	1,450,000	1,450,000	N/A
	Condominium	0	0	0		297,500	231,000	<66,500>	<22.35%>
	Business	0	375,000	375,000	N/A	0	375,000	375,000	N/A
KA'U	Residential	203,450	225,000	21,550	10.59%	178,000	210,000	32,000	17.98%
	Vacant Land	31,500	9,250	<22,250>	<70.63%>	13,500	12,750	<750>	<5.56%>
	Commercial/MTF	0	0	0		200,000	0	<200,000>	<100%>
	Condominium	147,000	170,000	23,000	15.65%	182,000	170,000	<12,000>	<6.59%>
	Business	0	0	0		0	0	0	

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