

MLS Sales Statistics

Number of Sales

| Big Island | | MONTH OF | | | | YEAR | | | |
|--------------|----------------|----------|------|--------------------------|--------------------------|---------|------|--------------------------|--------------------------|
| | | July | | Increase / <Decrease> | Increase / <Decrease> | TO DATE | | Increase / <Decrease> | Increase / <Decrease> |
| | | 2017 | 2018 | | | 2017 | 2018 | | |
| ENTIRE | Residential | 219 | 187 | <32> | <14.61%> | 1454 | 1398 | <56> | <3.85%> |
| | Vacant Land | 140 | 125 | <15> | <10.71%> | 1216 | 1197 | <19> | <1.56%> |
| | Commercial/MTF | 3 | 3 | 0 | 0.00% | 28 | 30 | 2 | 7.14% |
| | Condominium | 78 | 47 | <31> | <39.74%> | 518 | 494 | <24> | <4.63%> |
| | Business | 0 | 0 | 0 | | 1 | 1 | 0 | 0.00% |
| PUNA | Residential | 86 | 71 | <15> | <17.44%> | 535 | 494 | <41> | <7.66%> |
| | Vacant Land | 93 | 70 | <23> | <24.73%> | 789 | 671 | <118> | <14.96%> |
| | Commercial/MTF | 0 | 0 | 0 | | 4 | 6 | 2 | 50.00% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 1 | 1 | N/A |
| SOUTH HILO | Residential | 32 | 35 | 3 | 9.38% | 202 | 181 | <21> | <10.40%> |
| | Vacant Land | 5 | 8 | 3 | 60.00% | 68 | 105 | 37 | 54.41% |
| | Commercial/MTF | 2 | 0 | <2> | <100%> | 12 | 12 | 0 | 0.00% |
| | Condominium | 6 | 6 | 0 | 0.00% | 53 | 51 | <2> | <3.77%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH HILO | Residential | 1 | 2 | 1 | 100.00% | 13 | 10 | <3> | <23.08%> |
| | Vacant Land | 2 | 1 | <1> | <50.00%> | 10 | 11 | 1 | 10.00% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 0 | 1 | 1 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 5 | 2 | <3> | <60.00%> | 32 | 32 | 0 | 0.00% |
| | Vacant Land | 1 | 1 | 0 | 0.00% | 11 | 12 | 1 | 9.09% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 1 | 1 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KOHALA | Residential | 3 | 4 | 1 | 33.33% | 39 | 46 | 7 | 17.95% |
| | Vacant Land | 3 | 1 | <2> | <66.67%> | 33 | 31 | <2> | <6.06%> |
| | Commercial/MTF | 0 | 0 | 0 | | 1 | 1 | 0 | 0.00% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 20 | 27 | 7 | 35.00% | 151 | 168 | 17 | 11.26% |
| | Vacant Land | 1 | 7 | 6 | 600.00% | 33 | 50 | 17 | 51.52% |
| | Commercial/MTF | 0 | 0 | 0 | | 1 | 1 | 0 | 0.00% |
| | Condominium | 22 | 14 | <8> | <36.36%> | 167 | 185 | 18 | 10.78% |
| | Business | 0 | 0 | 0 | | 1 | 0 | <1> | <100%> |
| NORTH KONA | Residential | 50 | 26 | <24> | <48.00%> | 322 | 303 | <19> | <5.90%> |
| | Vacant Land | 8 | 6 | <2> | <25.00%> | 75 | 67 | <8> | <10.67%> |
| | Commercial/MTF | 1 | 2 | 1 | 100.00% | 7 | 8 | 1 | 14.29% |
| | Condominium | 50 | 27 | <23> | <46.00%> | 296 | 253 | <43> | <14.53%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 5 | 4 | <1> | <20.00%> | 55 | 52 | <3> | <5.45%> |
| | Vacant Land | 1 | 5 | 4 | 400.00% | 35 | 38 | 3 | 8.57% |
| | Commercial/MTF | 0 | 0 | 0 | | 3 | 0 | <3> | <100%> |
| | Condominium | 0 | 0 | 0 | | 0 | 2 | 2 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 17 | 16 | <1> | <5.88%> | 105 | 112 | 7 | 6.67% |
| | Vacant Land | 26 | 26 | 0 | 0.00% | 162 | 212 | 50 | 30.86% |
| | Commercial/MTF | 0 | 1 | 1 | N/A | 0 | 1 | 1 | N/A |
| | Condominium | 0 | 0 | 0 | | 2 | 2 | 0 | 0.00% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

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MLS Sales Statistics

Sales Volume

| | | | | | | | | |
|-------------------|-----------------|-------------|-------------------|-------------------|----------------|---------------|-------------------|-------------------|
| | 186,253,739 | 134,213,782 | <52,039,957> | <27.94%> | 1,229,364,808 | 1,289,822,116 | 60,457,308 | 4.92% |
| | MONTH OF | | # | % | YEAR | | # | % |
| Big Island | July | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | 2017 | 2018 | <Decrease> | <Decrease> | 2017 | 2018 | <Decrease> | <Decrease> |

| Area | Property Type | MONTH OF | | # | % | YEAR | | # | % |
|---------------------|----------------|-------------|------------|--------------------------|--------------------------|-------------|-------------|--------------------------|--------------------------|
| | | 2017 | 2018 | Increase / <Decrease> | Increase / <Decrease> | 2017 | 2018 | Increase / <Decrease> | Increase / <Decrease> |
| ENTIRE | Residential | 127,664,617 | 92,603,358 | <35,061,259> | <27.46%> | 788,748,993 | 802,565,357 | 13,816,364 | 1.75% |
| | Vacant Land | 12,575,224 | 14,840,710 | 2,265,486 | 18.02% | 137,019,854 | 159,353,278 | 22,333,424 | 16.30% |
| | Commercial/MTF | 3,302,000 | 5,229,654 | 1,927,654 | 58.38% | 18,091,150 | 35,607,654 | 17,516,504 | 96.82% |
| | Condominium | 42,711,898 | 21,540,060 | <21,171,838> | <49.57%> | 285,329,811 | 292,125,827 | 6,796,016 | 2.38% |
| | Business | 0 | 0 | 0 | | 175,000 | 170,000 | <5,000> | <2.86%> |
| PUNA | Residential | 20,761,656 | 17,496,375 | <3,265,281> | <15.73%> | 126,275,738 | 121,223,607 | <5,052,131> | <4.00%> |
| | Vacant Land | 2,756,124 | 2,052,450 | <703,674> | <25.53%> | 22,739,476 | 20,683,055 | <2,056,421> | <9.04%> |
| | Commercial/MTF | 0 | 0 | 0 | | 1,506,650 | 7,970,000 | 6,463,350 | 428.99% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 170,000 | 170,000 | N/A |
| SOUTH HILO | Residential | 16,254,500 | 14,432,150 | <1,822,350> | <11.21%> | 83,544,390 | 73,318,850 | <10,225,540> | <12.24%> |
| | Vacant Land | 1,345,000 | 1,442,500 | 97,500 | 7.25% | 14,013,157 | 20,002,350 | 5,989,193 | 42.74% |
| | Commercial/MTF | 2,868,000 | 0 | <2,868,000> | <100%> | 7,698,500 | 12,226,000 | 4,527,500 | 58.81% |
| | Condominium | 1,124,000 | 824,000 | <300,000> | <26.69%> | 6,963,377 | 8,215,900 | 1,252,523 | 17.99% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH HILO | Residential | 612,500 | 672,000 | 59,500 | 9.71% | 7,462,000 | 5,992,500 | <1,469,500> | <19.69%> |
| | Vacant Land | 740,000 | 227,000 | <513,000> | <69.32%> | 3,872,500 | 3,992,000 | 119,500 | 3.09% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 0 | 515,000 | 515,000 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 2,463,504 | 1,019,000 | <1,444,504> | <58.64%> | 14,457,504 | 13,810,576 | <646,928> | <4.47%> |
| | Vacant Land | 422,000 | 390,000 | <32,000> | <7.58%> | 5,277,000 | 6,325,300 | 1,048,300 | 19.87% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 569,000 | 569,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KOHALA | Residential | 3,185,000 | 2,606,150 | <578,850> | <18.17%> | 29,925,259 | 42,915,650 | 12,990,391 | 43.41% |
| | Vacant Land | 1,250,000 | 270,000 | <980,000> | <78.40%> | 17,880,125 | 19,940,500 | 2,060,375 | 11.52% |
| | Commercial/MTF | 0 | 0 | 0 | | 585,000 | 522,000 | <63,000> | <10.77%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 12,189,900 | 15,952,838 | 3,762,938 | 30.87% | 174,416,815 | 155,985,415 | <18,431,400> | <10.57%> |
| | Vacant Land | 750,000 | 2,693,260 | 1,943,260 | 259.10% | 18,025,800 | 40,549,400 | 22,523,600 | 124.95% |
| | Commercial/MTF | 0 | 0 | 0 | | 95,000 | 87,000 | <8,000> | <8.42%> |
| | Condominium | 14,692,188 | 10,694,900 | <3,997,288> | <27.21%> | 117,860,188 | 142,903,935 | 25,043,747 | 21.25% |
| | Business | 0 | 0 | 0 | | 175,000 | 0 | <175,000> | <100%> |
| NORTH KONA | Residential | 66,185,657 | 34,336,395 | <31,849,262> | <48.12%> | 308,592,585 | 339,657,058 | 31,064,473 | 10.07% |
| | Vacant Land | 4,260,000 | 2,930,000 | <1,330,000> | <31.22%> | 46,572,231 | 33,427,700 | <13,144,531> | <28.22%> |
| | Commercial/MTF | 434,000 | 5,029,654 | 4,595,654 | 1058.91% | 7,017,000 | 14,033,654 | 7,016,654 | 100.00% |
| | Condominium | 26,895,710 | 10,021,160 | <16,874,550> | <62.74%> | 160,382,246 | 139,483,992 | <20,898,254> | <13.03%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 2,100,000 | 2,526,950 | 426,950 | 20.33% | 24,169,201 | 28,521,113 | 4,351,912 | 18.01% |
| | Vacant Land | 62,000 | 2,103,000 | 2,041,000 | 3291.94% | 4,758,514 | 6,830,164 | 2,071,650 | 43.54% |
| | Commercial/MTF | 0 | 0 | 0 | | 1,189,000 | 0 | <1,189,000> | <100%> |
| | Condominium | 0 | 0 | 0 | | 0 | 595,000 | 595,000 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 3,911,900 | 3,561,500 | <350,400> | <8.96%> | 19,905,501 | 21,140,588 | 1,235,087 | 6.20% |
| | Vacant Land | 990,100 | 2,732,500 | 1,742,400 | 175.98% | 3,881,051 | 7,602,809 | 3,721,758 | 95.90% |
| | Commercial/MTF | 0 | 200,000 | 200,000 | N/A | 0 | 200,000 | 200,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 124,000 | 412,000 | 288,000 | 232.26% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

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MLS Sales Statistics
Median Sales Price

| | | | | | | | | |
|-------------------|-----------------|-----------|-------------------|-------------------|----------------|-----------|-------------------|-------------------|
| | 1,107,500 | 3,045,200 | 1,937,700 | 174.96% | 1,345,475 | 1,509,250 | 163,775 | 12.17% |
| | MONTH OF | | # | % | YEAR | | # | % |
| Big Island | July | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | 2017 | 2018 | <Decrease> | <Decrease> | 2017 | 2018 | <Decrease> | <Decrease> |

| | | MONTH OF | | # | % | YEAR | | # | % |
|---------------------|----------------|-----------|-----------|--------------------------|--------------------------|---------|-----------|--------------------------|--------------------------|
| | | 2017 | 2018 | Increase / <Decrease> | Increase / <Decrease> | 2017 | 2018 | Increase / <Decrease> | Increase / <Decrease> |
| ENTIRE | Residential | 325,000 | 320,000 | <5,000> | <1.54%> | 340,000 | 363,250 | 23,250 | 6.84% |
| | Vacant Land | 22,500 | 33,000 | 10,500 | 46.67% | 25,000 | 29,000 | 4,000 | 16.00% |
| | Commercial/MTF | 468,000 | 2,400,000 | 1,932,000 | 412.82% | 484,475 | 582,000 | 97,525 | 20.13% |
| | Condominium | 292,000 | 292,200 | 200 | 0.07% | 321,000 | 365,000 | 44,000 | 13.71% |
| | Business | 0 | 0 | 0 | | 175,000 | 170,000 | <5,000> | <2.86%> |
| PUNA | Residential | 232,125 | 233,500 | 1,375 | 0.59% | 220,000 | 230,000 | 10,000 | 4.55% |
| | Vacant Land | 16,000 | 25,400 | 9,400 | 58.75% | 19,900 | 20,000 | 100 | 0.50% |
| | Commercial/MTF | 0 | 0 | 0 | | 374,975 | 490,000 | 115,025 | 30.68% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 170,000 | 170,000 | N/A |
| SOUTH HILO | Residential | 327,500 | 324,000 | <3,500> | <1.07%> | 330,000 | 349,500 | 19,500 | 5.91% |
| | Vacant Land | 200,000 | 172,500 | <27,500> | <13.75%> | 185,000 | 170,000 | <15,000> | <8.11%> |
| | Commercial/MTF | 1,434,000 | 0 | <1,434,000> | <100%> | 444,750 | 710,000 | 265,250 | 59.64% |
| | Condominium | 173,000 | 119,500 | <53,500> | <30.92%> | 109,606 | 148,000 | 38,394 | 35.03% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH HILO | Residential | 612,500 | 336,000 | <276,500> | <45.14%> | 399,000 | 560,750 | 161,750 | 40.54% |
| | Vacant Land | 370,000 | 227,000 | <143,000> | <38.65%> | 335,000 | 355,000 | 20,000 | 5.97% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Condominium | 0 | 0 | 0 | | 0 | 515,000 | 515,000 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 310,000 | 509,500 | 199,500 | 64.35% | 385,000 | 397,500 | 12,500 | 3.25% |
| | Vacant Land | 422,000 | 390,000 | <32,000> | <7.58%> | 390,000 | 199,000 | <191,000> | <48.97%> |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 569,000 | 569,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| NORTH KOHALA | Residential | 1,430,000 | 672,500 | <757,500> | <52.97%> | 650,000 | 825,000 | 175,000 | 26.92% |
| | Vacant Land | 475,000 | 270,000 | <205,000> | <43.16%> | 300,000 | 530,000 | 230,000 | 76.67% |
| | Commercial/MTF | 0 | 0 | 0 | | 585,000 | 522,000 | <63,000> | <10.77%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 505,000 | 533,000 | 28,000 | 5.54% | 550,000 | 599,000 | 49,000 | 8.91% |
| | Vacant Land | 750,000 | 191,880 | <558,120> | <74.42%> | 200,000 | 267,500 | 67,500 | 33.75% |
| | Commercial/MTF | 0 | 0 | 0 | | 95,000 | 87,000 | <8,000> | <8.42%> |
| | Condominium | 368,500 | 515,000 | 146,500 | 39.76% | 497,000 | 519,000 | 22,000 | 4.43% |
| | Business | 0 | 0 | 0 | | 175,000 | 0 | <175,000> | <100%> |
| NORTH KONA | Residential | 656,000 | 616,408 | <39,592> | <6.04%> | 626,250 | 657,500 | 31,250 | 4.99% |
| | Vacant Land | 302,500 | 255,000 | <47,500> | <15.70%> | 325,000 | 320,000 | <5,000> | <1.54%> |
| | Commercial/MTF | 434,000 | 2,514,827 | 2,080,827 | 479.45% | 900,000 | 1,605,000 | 705,000 | 78.33% |
| | Condominium | 297,000 | 295,000 | <2,000> | <0.67%> | 305,000 | 337,500 | 32,500 | 10.66% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 425,000 | 646,000 | 221,000 | 52.00% | 430,000 | 488,125 | 58,125 | 13.52% |
| | Vacant Land | 62,000 | 450,000 | 388,000 | 625.81% | 62,000 | 140,000 | 78,000 | 125.81% |
| | Commercial/MTF | 0 | 0 | 0 | | 479,000 | 0 | <479,000> | <100%> |
| | Condominium | 0 | 0 | 0 | | 0 | 297,500 | 297,500 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 225,000 | 206,500 | <18,500> | <8.22%> | 180,000 | 175,000 | <5,000> | <2.78%> |
| | Vacant Land | 10,750 | 16,250 | 5,500 | 51.16% | 11,000 | 12,000 | 1,000 | 9.09% |
| | Commercial/MTF | 0 | 200,000 | 200,000 | N/A | 0 | 200,000 | 200,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 62,000 | 206,000 | 144,000 | 232.26% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

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