

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		January		TO DATE		2018		2019	
		2018	2019	Increase / <Decrease>	Increase / <Decrease>	2018	2019	Increase / <Decrease>	Increase / <Decrease>
		416	326	<90> #	<21.63%> %	416	326	<90> #	<21.63%> %
ENTIRE	Residential	173	147	<26>	<15.03%>	173	147	<26>	<15.03%>
	Vacant Land	182	109	<73>	<40.11%>	182	109	<73>	<40.11%>
	Commercial/MTF	6	8	2	33.33%	6	8	2	33.33%
	Condominium	55	62	7	12.73%	55	62	7	12.73%
	Business	0	0	0		0	0	0	
PUNA	Residential	63	59	<4>	<6.35%>	63	59	<4>	<6.35%>
	Vacant Land	92	60	<32>	<34.78%>	92	60	<32>	<34.78%>
	Commercial/MTF	1	1	0	0.00%	1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	26	19	<7>	<26.92%>	26	19	<7>	<26.92%>
	Vacant Land	38	8	<30>	<78.95%>	38	8	<30>	<78.95%>
	Commercial/MTF	3	5	2	66.67%	3	5	2	66.67%
	Condominium	10	6	<4>	<40.00%>	10	6	<4>	<40.00%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1	1	0	0.00%	1	1	0	0.00%
	Vacant Land	1	0	<1>	<100%>	1	0	<1>	<100%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1	4	3	300.00%	1	4	3	300.00%
	Vacant Land	7	3	<4>	<57.14%>	7	3	<4>	<57.14%>
	Commercial/MTF	1	1	0	0.00%	1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6	4	<2>	<33.33%>	6	4	<2>	<33.33%>
	Vacant Land	2	3	1	50.00%	2	3	1	50.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	20	12	<8>	<40.00%>	20	12	<8>	<40.00%>
	Vacant Land	6	6	0	0.00%	6	6	0	0.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	22	23	1	4.55%	22	23	1	4.55%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	32	33	1	3.13%	32	33	1	3.13%
	Vacant Land	10	5	<5>	<50.00%>	10	5	<5>	<50.00%>
	Commercial/MTF	1	1	0	0.00%	1	1	0	0.00%
	Condominium	23	31	8	34.78%	23	31	8	34.78%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	9	6	<3>	<33.33%>	9	6	<3>	<33.33%>
	Vacant Land	3	8	5	166.67%	3	8	5	166.67%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	2	2	N/A	0	2	2	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	15	9	<6>	<40.00%>	15	9	<6>	<40.00%>
	Vacant Land	23	16	<7>	<30.43%>	23	16	<7>	<30.43%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

	158,621,242	119,035,018	<39,586,224>	<24.96%>	158,621,242	119,035,018	<39,586,224>	<24.96%>
	MONTH OF		#	%	YEAR		#	%
Big Island	January		Increase /	Increase /	TO DATE		Increase /	Increase /
	2018	2019	<Decrease>	<Decrease>	2018	2019	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		2018	2019			2018	2019		
ENTIRE	Residential	95,302,592	67,844,368	<27,458,224>	<28.81%>	95,302,592	67,844,368	<27,458,224>	<28.81%>
	Vacant Land	30,153,650	11,840,800	<18,312,850>	<60.73%>	30,153,650	11,840,800	<18,312,850>	<60.73%>
	Commercial/MTF	6,943,000	6,486,000	<457,000>	<6.58%>	6,943,000	6,486,000	<457,000>	<6.58%>
	Condominium	26,222,000	32,863,850	6,641,850	25.33%	26,222,000	32,863,850	6,641,850	25.33%
	Business	0	0	0		0	0	0	
PUNA	Residential	14,335,031	13,008,122	<1,326,909>	<9.26%>	14,335,031	13,008,122	<1,326,909>	<9.26%>
	Vacant Land	2,937,550	2,658,550	<279,000>	<9.50%>	2,937,550	2,658,550	<279,000>	<9.50%>
	Commercial/MTF	260,000	425,000	165,000	63.46%	260,000	425,000	165,000	63.46%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	9,566,500	6,373,700	<3,192,800>	<33.37%>	9,566,500	6,373,700	<3,192,800>	<33.37%>
	Vacant Land	6,329,500	1,897,000	<4,432,500>	<70.03%>	6,329,500	1,897,000	<4,432,500>	<70.03%>
	Commercial/MTF	2,244,000	4,161,000	1,917,000	85.43%	2,244,000	4,161,000	1,917,000	85.43%
	Condominium	1,587,500	1,017,175	<570,325>	<35.93%>	1,587,500	1,017,175	<570,325>	<35.93%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1,500,000	405,000	<1,095,000>	<73.00%>	1,500,000	405,000	<1,095,000>	<73.00%>
	Vacant Land	310,000	0	<310,000>	<100%>	310,000	0	<310,000>	<100%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	338,050	2,223,000	1,884,950	557.60%	338,050	2,223,000	1,884,950	557.60%
	Vacant Land	2,067,300	690,000	<1,377,300>	<66.62%>	2,067,300	690,000	<1,377,300>	<66.62%>
	Commercial/MTF	569,000	1,000,000	431,000	75.75%	569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7,500,000	4,400,000	<3,100,000>	<41.33%>	7,500,000	4,400,000	<3,100,000>	<41.33%>
	Vacant Land	930,000	694,000	<236,000>	<25.38%>	930,000	694,000	<236,000>	<25.38%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	19,783,306	6,935,103	<12,848,203>	<64.94%>	19,783,306	6,935,103	<12,848,203>	<64.94%>
	Vacant Land	10,448,800	2,669,000	<7,779,800>	<74.46%>	10,448,800	2,669,000	<7,779,800>	<74.46%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	13,339,000	12,249,500	<1,089,500>	<8.17%>	13,339,000	12,249,500	<1,089,500>	<8.17%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	34,649,848	27,756,443	<6,893,405>	<19.89%>	34,649,848	27,756,443	<6,893,405>	<19.89%>
	Vacant Land	5,795,000	1,381,150	<4,413,850>	<76.17%>	5,795,000	1,381,150	<4,413,850>	<76.17%>
	Commercial/MTF	3,870,000	900,000	<2,970,000>	<76.74%>	3,870,000	900,000	<2,970,000>	<76.74%>
	Condominium	11,295,500	19,129,175	7,833,675	69.35%	11,295,500	19,129,175	7,833,675	69.35%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	4,827,104	4,759,000	<68,104>	<1.41%>	4,827,104	4,759,000	<68,104>	<1.41%>
	Vacant Land	802,000	1,293,100	491,100	61.23%	802,000	1,293,100	491,100	61.23%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	468,000	468,000	N/A	0	468,000	468,000	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	2,802,753	1,984,000	<818,753>	<29.21%>	2,802,753	1,984,000	<818,753>	<29.21%>
	Vacant Land	533,500	558,000	24,500	4.59%	533,500	558,000	24,500	4.59%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics
Median Sales Price**

1,373,000 1,396,100

23,100 1.68%

1,373,000 1,396,100

23,100 1.68%

Big Island		MONTH OF				YEAR			
		January		#	%	TO DATE		#	%
		2018	2019			2018	2019		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	329,000	354,850	25,850	7.86%	329,000	354,850	25,850	7.86%
	Vacant Land	40,000	38,000	<2,000>	<5.00%>	40,000	38,000	<2,000>	<5.00%>
	Commercial/MTF	657,000	662,500	5,500	0.84%	657,000	662,500	5,500	0.84%
	Condominium	347,000	340,750	<6,250>	<1.80%>	347,000	340,750	<6,250>	<1.80%>
	Business	0	0	0		0	0	0	
PUNA	Residential	240,000	207,500	<32,500>	<13.54%>	240,000	207,500	<32,500>	<13.54%>
	Vacant Land	23,500	30,250	6,750	28.72%	23,500	30,250	6,750	28.72%
	Commercial/MTF	260,000	425,000	165,000	63.46%	260,000	425,000	165,000	63.46%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	322,500	330,000	7,500	2.33%	322,500	330,000	7,500	2.33%
	Vacant Land	167,500	228,500	61,000	36.42%	167,500	228,500	61,000	36.42%
	Commercial/MTF	745,000	330,000	<415,000>	<55.70%>	745,000	330,000	<415,000>	<55.70%>
	Condominium	115,000	178,088	63,088	54.86%	115,000	178,088	63,088	54.86%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1,500,000	405,000	<1,095,000>	<73.00%>	1,500,000	405,000	<1,095,000>	<73.00%>
	Vacant Land	310,000	0	<310,000>	<100%>	310,000	0	<310,000>	<100%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	338,050	557,500	219,450	64.92%	338,050	557,500	219,450	64.92%
	Vacant Land	188,479	188,000	<479>	<0.25%>	188,479	188,000	<479>	<0.25%>
	Commercial/MTF	569,000	1,000,000	431,000	75.75%	569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	986,000	810,000	<176,000>	<17.85%>	986,000	810,000	<176,000>	<17.85%>
	Vacant Land	465,000	250,000	<215,000>	<46.24%>	465,000	250,000	<215,000>	<46.24%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	677,250	535,000	<142,250>	<21.00%>	677,250	535,000	<142,250>	<21.00%>
	Vacant Land	156,500	430,000	273,500	174.76%	156,500	430,000	273,500	174.76%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	548,750	510,000	<38,750>	<7.06%>	548,750	510,000	<38,750>	<7.06%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	552,500	599,000	46,500	8.42%	552,500	599,000	46,500	8.42%
	Vacant Land	300,000	277,500	<22,500>	<7.50%>	300,000	277,500	<22,500>	<7.50%>
	Commercial/MTF	3,870,000	900,000	<2,970,000>	<76.74%>	3,870,000	900,000	<2,970,000>	<76.74%>
	Condominium	345,000	340,000	<5,000>	<1.45%>	345,000	340,000	<5,000>	<1.45%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	515,000	570,000	55,000	10.68%	515,000	570,000	55,000	10.68%
	Vacant Land	189,000	107,800	<81,200>	<42.96%>	189,000	107,800	<81,200>	<42.96%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	234,000	234,000	N/A	0	234,000	234,000	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	170,000	145,000	<25,000>	<14.71%>	170,000	145,000	<25,000>	<14.71%>
	Vacant Land	7,000	12,000	5,000	71.43%	7,000	12,000	5,000	71.43%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	

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