

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		February		TO DATE		2018		2019	
		2018	2019	Increase / <Decrease>	Increase / <Decrease>	2018	2019	Increase / <Decrease>	Increase / <Decrease>
		369	301	<68> #	<18.43%> %	785	633	<152> #	<19.36%> %
ENTIRE	Residential	160	149	<11>	<6.88%>	333	297	<36>	<10.81%>
	Vacant Land	147	91	<56>	<38.10%>	329	202	<127>	<38.60%>
	Commercial/MTF	2	6	4	200.00%	8	15	7	87.50%
	Condominium	60	55	<5>	<8.33%>	115	119	4	3.48%
	Business	0	0	0		0	0	0	
PUNA	Residential	65	52	<13>	<20.00%>	128	111	<17>	<13.28%>
	Vacant Land	83	48	<35>	<42.17%>	175	109	<66>	<37.71%>
	Commercial/MTF	0	1	1	N/A	1	3	2	200.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	17	20	3	17.65%	43	39	<4>	<9.30%>
	Vacant Land	9	5	<4>	<44.44%>	47	13	<34>	<72.34%>
	Commercial/MTF	2	4	2	100.00%	5	9	4	80.00%
	Condominium	7	3	<4>	<57.14%>	17	9	<8>	<47.06%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1	0	<1>	<100%>	2	1	<1>	<50.00%>
	Vacant Land	2	2	0	0.00%	3	2	<1>	<33.33%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4	2	<2>	<50.00%>	5	6	1	20.00%
	Vacant Land	0	1	1	N/A	7	4	<3>	<42.86%>
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	1	<6>	<85.71%>	13	5	<8>	<61.54%>
	Vacant Land	5	2	<3>	<60.00%>	7	5	<2>	<28.57%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	14	22	8	57.14%	34	34	0	0.00%
	Vacant Land	5	1	<4>	<80.00%>	11	7	<4>	<36.36%>
	Commercial/MTF	0	1	1	N/A	0	1	1	N/A
	Condominium	22	23	1	4.55%	44	47	3	6.82%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	32	36	4	12.50%	64	70	6	9.38%
	Vacant Land	16	11	<5>	<31.25%>	26	16	<10>	<38.46%>
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	30	28	<2>	<6.67%>	53	60	7	13.21%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	4	7	3	75.00%	13	13	0	0.00%
	Vacant Land	3	7	4	133.33%	6	15	9	150.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	1	0	<1>	<100%>	1	2	1	100.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	16	9	<7>	<43.75%>	31	18	<13>	<41.94%>
	Vacant Land	24	14	<10>	<41.67%>	47	31	<16>	<34.04%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	1	1	N/A	0	1	1	N/A
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

	121,886,265	117,370,956	<4,515,309>	<3.70%>	280,507,507	237,906,374	<42,601,133>	<15.19%>
	MONTH OF				YEAR			
	February				TO DATE			
	2018	2019	#	%	2018	2019	#	%
Big Island			Increase /	Increase /			Increase /	Increase /
			<Decrease>	<Decrease>			<Decrease>	<Decrease>

		MONTH OF February				YEAR TO DATE			
		2018	2019	#	%	2018	2019	#	%
ENTIRE	Residential	69,884,475	73,477,007	3,592,532	5.14%	165,187,067	141,941,375	<23,245,692>	<14.07%>
	Vacant Land	18,328,754	13,980,449	<4,348,305>	<23.72%>	48,482,404	25,895,249	<22,587,155>	<46.59%>
	Commercial/MTF	548,000	1,695,000	1,147,000	209.31%	7,491,000	8,514,000	1,023,000	13.66%
	Condominium	33,125,036	28,218,500	<4,906,536>	<14.81%>	59,347,036	61,555,750	2,208,714	3.72%
	Business	0	0	0		0	0	0	
PUNA	Residential	15,715,525	11,351,479	<4,364,046>	<27.77%>	30,050,556	24,359,601	<5,690,955>	<18.94%>
	Vacant Land	1,841,940	1,543,450	<298,490>	<16.21%>	4,779,490	4,242,000	<537,490>	<11.25%>
	Commercial/MTF	0	125,000	125,000	N/A	260,000	883,000	623,000	239.62%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	5,175,100	7,814,000	2,638,900	50.99%	14,741,600	14,187,700	<553,900>	<3.76%>
	Vacant Land	1,980,450	1,134,000	<846,450>	<42.74%>	8,309,950	3,031,000	<5,278,950>	<63.53%>
	Commercial/MTF	548,000	1,415,000	867,000	158.21%	2,792,000	5,576,000	2,784,000	99.71%
	Condominium	1,101,000	512,500	<588,500>	<53.45%>	2,688,500	1,529,675	<1,158,825>	<43.10%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	575,000	0	<575,000>	<100%>	2,075,000	405,000	<1,670,000>	<80.48%>
	Vacant Land	610,000	935,000	325,000	53.28%	920,000	935,000	15,000	1.63%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,974,500	603,000	<1,371,500>	<69.46%>	2,312,550	2,826,000	513,450	22.20%
	Vacant Land	0	160,000	160,000	N/A	2,067,300	850,000	<1,217,300>	<58.88%>
	Commercial/MTF	0	0	0		569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	4,581,000	407,550	<4,173,450>	<91.10%>	12,081,000	4,807,550	<7,273,450>	<60.21%>
	Vacant Land	2,202,500	1,254,500	<948,000>	<43.04%>	3,132,500	1,948,500	<1,184,000>	<37.80%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	16,003,250	15,514,749	<488,501>	<3.05%>	35,786,556	22,449,852	<13,336,704>	<37.27%>
	Vacant Land	2,131,000	599,999	<1,531,001>	<71.84%>	12,579,800	3,268,999	<9,310,801>	<74.01%>
	Commercial/MTF	0	155,000	155,000	N/A	0	155,000	155,000	N/A
	Condominium	16,413,536	12,410,500	<4,003,036>	<24.39%>	29,752,536	24,845,900	<4,906,636>	<16.49%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	21,323,900	33,122,549	11,798,649	55.33%	55,973,748	61,498,992	5,525,244	9.87%
	Vacant Land	7,730,500	7,390,500	<340,000>	<4.40%>	13,525,500	8,771,650	<4,753,850>	<35.15%>
	Commercial/MTF	0	0	0		3,870,000	900,000	<2,970,000>	<76.74%>
	Condominium	15,390,500	15,156,500	<234,000>	<1.52%>	26,686,000	34,573,175	7,887,175	29.56%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	1,374,250	3,083,180	1,708,930	124.35%	6,201,354	7,842,180	1,640,826	26.46%
	Vacant Land	439,514	572,500	132,986	30.26%	1,241,514	1,865,600	624,086	50.27%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	220,000	0	<220,000>	<100%>	220,000	468,000	248,000	112.73%
	Business	0	0	0		0	0	0	
KA'U	Residential	3,161,950	1,580,500	<1,581,450>	<50.02%>	5,964,703	3,564,500	<2,400,203>	<40.24%>
	Vacant Land	1,392,850	390,500	<1,002,350>	<71.96%>	1,926,350	982,500	<943,850>	<49.00%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	139,000	139,000	N/A	0	139,000	139,000	N/A
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics
Median Sales Price**

	952,000	1,064,500	112,500	11.82%	1,181,000	1,120,500	<60,500>	<5.12%>
	MONTH OF		#	%	YEAR		#	%
Big Island	February		Increase /	Increase /	TO DATE		Increase /	Increase /
	2018	2019	<Decrease>	<Decrease>	2018	2019	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		2018	2019	Increase / <Decrease>	Increase / <Decrease>	2018	2019	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	322,500	385,000	62,500	19.38%	325,000	370,000	45,000	13.85%
	Vacant Land	23,000	32,000	9,000	39.13%	32,000	34,000	2,000	6.25%
	Commercial/MTF	274,000	267,500	<6,500>	<2.37%>	484,000	375,000	<109,000>	<22.52%>
	Condominium	332,500	380,000	47,500	14.29%	340,000	341,500	1,500	0.44%
	Business	0	0	0		0	0	0	
PUNA	Residential	219,000	214,950	<4,050>	<1.85%>	221,500	210,000	<11,500>	<5.19%>
	Vacant Land	18,000	19,750	1,750	9.72%	20,000	27,000	7,000	35.00%
	Commercial/MTF	0	125,000	125,000	N/A	260,000	333,000	73,000	28.08%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	325,000	370,000	45,000	13.85%	325,000	349,000	24,000	7.38%
	Vacant Land	180,000	205,000	25,000	13.89%	170,000	205,000	35,000	20.59%
	Commercial/MTF	274,000	385,000	111,000	40.51%	399,000	375,000	<24,000>	<6.02%>
	Condominium	160,000	147,500	<12,500>	<7.81%>	135,000	153,000	18,000	13.33%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	575,000	0	<575,000>	<100%>	1,037,500	405,000	<632,500>	<60.96%>
	Vacant Land	305,000	467,500	162,500	53.28%	310,000	467,500	157,500	50.81%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	566,000	301,500	<264,500>	<46.73%>	483,000	421,500	<61,500>	<12.73%>
	Vacant Land	0	160,000	160,000	N/A	188,479	182,500	<5,979>	<3.17%>
	Commercial/MTF	0	0	0		569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	600,000	407,550	<192,450>	<32.07%>	600,000	750,000	150,000	25.00%
	Vacant Land	375,000	627,250	252,250	67.27%	375,000	275,000	<100,000>	<26.67%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	681,125	711,968	30,843	4.53%	677,250	575,850	<101,400>	<14.97%>
	Vacant Land	349,000	599,999	250,999	71.92%	295,000	500,000	205,000	69.49%
	Commercial/MTF	0	155,000	155,000	N/A	0	155,000	155,000	N/A
	Condominium	422,500	470,000	47,500	11.24%	497,000	470,000	<27,000>	<5.43%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	573,500	655,000	81,500	14.21%	560,000	630,000	70,000	12.50%
	Vacant Land	327,500	270,000	<57,500>	<17.56%>	327,500	273,750	<53,750>	<16.41%>
	Commercial/MTF	0	0	0		3,870,000	900,000	<2,970,000>	<76.74%>
	Condominium	312,500	366,250	53,750	17.20%	335,500	340,750	5,250	1.56%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	247,125	538,000	290,875	117.70%	400,000	545,000	145,000	36.25%
	Vacant Land	52,257	22,000	<30,257>	<57.90%>	182,000	60,600	<121,400>	<66.70%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	220,000	0	<220,000>	<100%>	220,000	234,000	14,000	6.36%
	Business	0	0	0		0	0	0	
KA'U	Residential	162,500	195,000	32,500	20.00%	170,000	182,500	12,500	7.35%
	Vacant Land	11,000	27,500	16,500	150.00%	10,000	18,000	8,000	80.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	139,000	139,000	N/A	0	139,000	139,000	N/A
	Business	0	0	0		0	0	0	

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