

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		December		Increase /		TO DATE		Increase /	
		2017	2018	<Decrease>	<Decrease>	2017	2018	<Decrease>	<Decrease>
		452	398	<54>	<11.95%>	5498	5044	<454>	<8.26%>
		#	%	#	%	#	%	#	%
ENTIRE	Residential	205	185	<20>	<9.76%>	2497	2333	<164>	<6.57%>
	Vacant Land	175	129	<46>	<26.29%>	2087	1818	<269>	<12.89%>
	Commercial/MTF	4	5	1	25.00%	55	57	2	3.64%
	Condominium	68	78	10	14.71%	855	833	<22>	<2.57%>
	Business	0	1	1	N/A	4	3	<1>	<25.00%>
PUNA	Residential	77	69	<8>	<10.39%>	917	855	<62>	<6.76%>
	Vacant Land	107	67	<40>	<37.38%>	1384	1037	<347>	<25.07%>
	Commercial/MTF	1	1	0	0.00%	12	10	<2>	<16.67%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	2	2	N/A
SOUTH HILO	Residential	28	24	<4>	<14.29%>	358	326	<32>	<8.94%>
	Vacant Land	12	9	<3>	<25.00%>	121	150	29	23.97%
	Commercial/MTF	1	1	0	0.00%	25	24	<1>	<4.00%>
	Condominium	8	6	<2>	<25.00%>	88	87	<1>	<1.14%>
	Business	0	1	1	N/A	2	1	<1>	<50.00%>
NORTH HILO	Residential	2	2	0	0.00%	21	24	3	14.29%
	Vacant Land	3	1	<2>	<66.67%>	17	16	<1>	<5.88%>
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	7	5	<2>	<28.57%>	65	55	<10>	<15.38%>
	Vacant Land	4	2	<2>	<50.00%>	23	24	1	4.35%
	Commercial/MTF	0	0	0		0	5	5	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		1	0	<1>	<100%>
NORTH KOHALA	Residential	9	7	<2>	<22.22%>	67	67	0	0.00%
	Vacant Land	2	2	0	0.00%	41	50	9	21.95%
	Commercial/MTF	0	1	1	N/A	1	2	1	100.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	21	21	0	0.00%	259	275	16	6.18%
	Vacant Land	8	6	<2>	<25.00%>	56	75	19	33.93%
	Commercial/MTF	1	1	0	0.00%	3	2	<1>	<33.33%>
	Condominium	16	27	11	68.75%	275	304	29	10.55%
	Business	0	0	0		1	0	<1>	<100%>
NORTH KONA	Residential	38	40	2	5.26%	541	486	<55>	<10.17%>
	Vacant Land	9	12	3	33.33%	124	109	<15>	<12.10%>
	Commercial/MTF	0	1	1	N/A	10	12	2	20.00%
	Condominium	44	44	0	0.00%	487	432	<55>	<11.29%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	11	8	<3>	<27.27%>	99	82	<17>	<17.17%>
	Vacant Land	2	6	4	200.00%	63	60	<3>	<4.76%>
	Commercial/MTF	1	0	<1>	<100%>	4	0	<4>	<100%>
	Condominium	0	1	1	N/A	1	4	3	300.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	12	9	<3>	<25.00%>	170	163	<7>	<4.12%>
	Vacant Land	28	24	<4>	<14.29%>	258	297	39	15.12%
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		4	5	1	25.00%
	Business	0	0	0		0	0	0	

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Sales Volume

	162,671,940	174,073,841	11,401,901	7.01%	2,144,877,855	2,066,337,352	<78,540,503>	<3.66%>
	MONTH OF		#	%	YEAR		#	%
Big Island	December		Increase /	Increase /	TO DATE		Increase /	Increase /
	2017	2018	<Decrease>	<Decrease>	2017	2018	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		December	December	Increase /	Increase /	TO DATE	TO DATE	Increase /	Increase /
Big Island		2017	2018	<Decrease>	<Decrease>	2017	2018	<Decrease>	<Decrease>
ENTIRE	Residential	110,690,312	94,131,223	<16,559,089>	<14.96%>	1,406,968,392	1,264,106,275	<142,862,117>	<10.15%>
	Vacant Land	18,479,724	16,303,718	<2,176,006>	<11.78%>	226,844,175	244,528,983	17,684,808	7.80%
	Commercial/MTF	1,011,500	10,922,000	9,910,500	979.78%	49,761,650	72,531,729	22,770,079	45.76%
	Condominium	32,490,404	52,432,900	19,942,496	61.38%	458,328,638	484,681,365	26,352,727	5.75%
	Business	0	284,000	284,000	N/A	2,975,000	489,000	<2,486,000>	<83.56%>
PUNA	Residential	18,034,917	16,466,078	<1,568,839>	<8.70%>	222,595,285	206,744,332	<15,850,953>	<7.12%>
	Vacant Land	3,939,549	2,321,099	<1,618,450>	<41.08%>	43,721,692	33,001,107	<10,720,585>	<24.52%>
	Commercial/MTF	259,500	750,000	490,500	189.02%	4,216,650	9,561,175	5,344,525	126.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	205,000	205,000	N/A
SOUTH HILO	Residential	9,172,499	10,550,500	1,378,001	15.02%	140,027,451	133,801,592	<6,225,859>	<4.45%>
	Vacant Land	2,781,175	2,022,500	<758,675>	<27.28%>	24,921,292	31,626,850	6,705,558	26.91%
	Commercial/MTF	182,500	1,060,000	877,500	480.82%	11,239,500	28,955,000	17,715,500	157.62%
	Condominium	1,111,750	580,500	<531,250>	<47.79%>	11,714,815	13,105,300	1,390,485	11.87%
	Business	0	284,000	284,000	N/A	2,225,000	284,000	<1,941,000>	<87.24%>
NORTH HILO	Residential	1,279,000	2,430,000	1,151,000	89.99%	10,670,474	14,561,900	3,891,426	36.47%
	Vacant Land	825,000	170,000	<655,000>	<79.39%>	6,109,500	5,416,000	<693,500>	<11.35%>
	Commercial/MTF	0	0	0		0	799,000	799,000	N/A
	Condominium	0	0	0		0	515,000	515,000	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4,270,000	2,332,000	<1,938,000>	<45.39%>	34,259,754	23,923,298	<10,336,456>	<30.17%>
	Vacant Land	1,547,500	419,500	<1,128,000>	<72.89%>	9,214,000	9,484,300	270,300	2.93%
	Commercial/MTF	0	0	0		0	3,229,400	3,229,400	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		575,000	0	<575,000>	<100%>
NORTH KOHALA	Residential	6,666,999	6,122,000	<544,999>	<8.17%>	52,588,083	65,683,150	13,095,067	24.90%
	Vacant Land	745,000	685,000	<60,000>	<8.05%>	21,295,125	30,847,000	9,551,875	44.85%
	Commercial/MTF	0	314,000	314,000	N/A	585,000	836,000	251,000	42.91%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	20,387,500	17,635,278	<2,752,222>	<13.50%>	268,800,417	238,587,353	<30,213,064>	<11.24%>
	Vacant Land	2,241,900	1,673,380	<568,520>	<25.36%>	26,529,500	54,649,290	28,119,790	105.99%
	Commercial/MTF	60,000	4,998,000	4,938,000	8230.00%	2,255,000	5,085,000	2,830,000	125.50%
	Condominium	9,882,779	24,868,000	14,985,221	151.63%	189,346,252	236,065,260	46,719,008	24.67%
	Business	0	0	0		175,000	0	<175,000>	<100%>
NORTH KONA	Residential	42,435,897	33,692,700	<8,743,197>	<20.60%>	593,487,468	505,796,608	<87,690,860>	<14.78%>
	Vacant Land	5,593,000	7,151,189	1,558,189	27.86%	76,110,842	58,274,388	<17,836,454>	<23.43%>
	Commercial/MTF	0	3,800,000	3,800,000	N/A	29,767,000	23,866,154	<5,900,846>	<19.82%>
	Condominium	21,495,875	26,749,400	5,253,525	24.44%	256,534,871	233,101,305	<23,433,566>	<9.13%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	5,211,000	3,422,000	<1,789,000>	<34.33%>	50,835,497	43,672,637	<7,162,860>	<14.09%>
	Vacant Land	220,000	1,139,000	919,000	417.73%	12,344,539	10,940,164	<1,404,375>	<11.38%>
	Commercial/MTF	509,500	0	<509,500>	<100%>	1,698,500	0	<1,698,500>	<100%>
	Condominium	0	235,000	235,000	N/A	240,000	1,008,500	768,500	320.21%
	Business	0	0	0		0	0	0	
KA'U	Residential	3,232,500	1,480,667	<1,751,833>	<54.19%>	33,703,963	31,335,405	<2,368,558>	<7.03%>
	Vacant Land	586,600	722,050	135,450	23.09%	6,597,685	10,289,884	3,692,199	55.96%
	Commercial/MTF	0	0	0		0	200,000	200,000	N/A
	Condominium	0	0	0		492,700	886,000	393,300	79.83%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics
Median Sales Price**

874,500 2,165,000

1,290,500 147.57%

1,450,000 1,535,000

85,000 5.86%

Big Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2017	2018	Increase / <Decrease>	Increase / <Decrease>	2017	2018	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	340,000	400,000	60,000	17.65%	350,000	359,000	9,000	2.57%
	Vacant Land	32,000	37,000	5,000	15.63%	25,000	31,000	6,000	24.00%
	Commercial/MTF	221,000	1,060,000	839,000	379.64%	390,000	625,000	235,000	60.26%
	Condominium	281,500	384,000	102,500	36.41%	310,000	350,000	40,000	12.90%
	Business	0	284,000	284,000	N/A	375,000	170,000	<205,000>	<54.67%>
PUNA	Residential	225,000	225,000	0	0.00%	225,000	228,000	3,000	1.33%
	Vacant Land	26,000	30,000	4,000	15.38%	20,000	22,000	2,000	10.00%
	Commercial/MTF	259,500	750,000	490,500	189.02%	270,000	365,000	95,000	35.19%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	102,500	102,500	N/A
SOUTH HILO	Residential	312,500	402,000	89,500	28.64%	325,000	353,750	28,750	8.85%
	Vacant Land	200,500	205,000	4,500	2.24%	182,500	175,000	<7,500>	<4.11%>
	Commercial/MTF	182,500	1,060,000	877,500	480.82%	275,000	710,000	435,000	158.18%
	Condominium	137,250	80,750	<56,500>	<41.17%>	109,606	130,000	20,394	18.61%
	Business	0	284,000	284,000	N/A	1,112,500	284,000	<828,500>	<74.47%>
NORTH HILO	Residential	639,500	1,215,000	575,500	89.99%	330,000	560,750	230,750	69.92%
	Vacant Land	160,000	170,000	10,000	6.25%	325,000	350,000	25,000	7.69%
	Commercial/MTF	0	0	0		0	799,000	799,000	N/A
	Condominium	0	0	0		0	515,000	515,000	N/A
	Business	0	0	0		0	0	0	
HAMA KUA	Residential	600,000	470,000	<130,000>	<21.67%>	430,000	415,000	<15,000>	<3.49%>
	Vacant Land	386,250	209,750	<176,500>	<45.70%>	320,000	210,500	<109,500>	<34.22%>
	Commercial/MTF	0	0	0		0	569,000	569,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		575,000	0	<575,000>	<100%>
NORTH KOHALA	Residential	369,000	689,000	320,000	86.72%	640,000	755,000	115,000	17.97%
	Vacant Land	372,500	342,500	<30,000>	<8.05%>	300,000	447,500	147,500	49.17%
	Commercial/MTF	0	314,000	314,000	N/A	585,000	418,000	<167,000>	<28.55%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	579,000	621,500	42,500	7.34%	565,000	597,000	32,000	5.66%
	Vacant Land	193,500	288,750	95,250	49.22%	193,500	290,000	96,500	49.87%
	Commercial/MTF	60,000	4,998,000	4,938,000	8230.00%	95,000	2,542,500	2,447,500	2576.32%
	Condominium	554,500	669,000	114,500	20.65%	488,000	540,000	52,000	10.66%
	Business	0	0	0		175,000	0	<175,000>	<100%>
NORTH KONA	Residential	636,250	602,000	<34,250>	<5.38%>	635,000	640,250	5,250	0.83%
	Vacant Land	290,000	360,000	70,000	24.14%	325,000	320,000	<5,000>	<1.54%>
	Commercial/MTF	0	3,800,000	3,800,000	N/A	730,000	1,632,500	902,500	123.63%
	Condominium	285,000	328,750	43,750	15.35%	298,500	325,000	26,500	8.88%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	430,000	412,500	<17,500>	<4.07%>	455,000	450,000	<5,000>	<1.10%>
	Vacant Land	110,000	127,000	17,000	15.45%	67,500	120,000	52,500	77.78%
	Commercial/MTF	509,500	0	<509,500>	<100%>	489,500	0	<489,500>	<100%>
	Condominium	0	235,000	235,000	N/A	240,000	227,500	<12,500>	<5.21%>
	Business	0	0	0		0	0	0	
KA'U	Residential	247,500	159,000	<88,500>	<35.76%>	185,250	185,000	<250>	<0.13%>
	Vacant Land	9,225	14,500	5,275	57.18%	11,250	13,000	1,750	15.56%
	Commercial/MTF	0	0	0		0	200,000	200,000	N/A
	Condominium	0	0	0		147,850	182,000	34,150	23.10%
	Business	0	0	0		0	0	0	

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