

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		August				TO DATE			
		2017	2018	Increase / <Decrease>	Increase / <Decrease>	2017	2018	Increase / <Decrease>	Increase / <Decrease>
	501	421	<80> #	<15.97%> %	3718	3541	<177> #	<4.76%> %	
ENTIRE	Residential	215	193	<22>	<10.23%>	1669	1591	<78>	<4.67%>
	Vacant Land	217	141	<76>	<35.02%>	1433	1338	<95>	<6.63%>
	Commercial/MTF	10	8	<2>	<20.00%>	38	38	0	0.00%
	Condominium	59	79	20	33.90%	577	573	<4>	<0.69%>
	Business	0	0	0		1	1	0	0.00%
PUNA	Residential	88	69	<19>	<21.59%>	623	563	<60>	<9.63%>
	Vacant Land	158	82	<76>	<48.10%>	947	753	<194>	<20.49%>
	Commercial/MTF	2	3	1	50.00%	6	9	3	50.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	1	1	N/A
SOUTH HILO	Residential	32	30	<2>	<6.25%>	234	211	<23>	<9.83%>
	Vacant Land	7	17	10	142.86%	75	122	47	62.67%
	Commercial/MTF	7	3	<4>	<57.14%>	19	15	<4>	<21.05%>
	Condominium	5	11	6	120.00%	58	62	4	6.90%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1	6	5	500.00%	14	16	2	14.29%
	Vacant Land	2	1	<1>	<50.00%>	12	12	0	0.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	6	4	<2>	<33.33%>	38	36	<2>	<5.26%>
	Vacant Land	2	2	0	0.00%	13	14	1	7.69%
	Commercial/MTF	0	2	2	N/A	0	3	3	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3	2	<1>	<33.33%>	42	48	6	14.29%
	Vacant Land	2	5	3	150.00%	35	36	1	2.86%
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	20	32	12	60.00%	171	200	29	16.96%
	Vacant Land	6	5	<1>	<16.67%>	39	55	16	41.03%
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	18	36	18	100.00%	185	221	36	19.46%
	Business	0	0	0		1	0	<1>	<100%>
NORTH KONA	Residential	45	36	<9>	<20.00%>	367	339	<28>	<7.63%>
	Vacant Land	17	5	<12>	<70.59%>	92	72	<20>	<21.74%>
	Commercial/MTF	1	0	<1>	<100%>	8	8	0	0.00%
	Condominium	35	31	<4>	<11.43%>	331	284	<47>	<14.20%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	9	4	<5>	<55.56%>	64	56	<8>	<12.50%>
	Vacant Land	7	8	1	14.29%	42	46	4	9.52%
	Commercial/MTF	0	0	0		3	0	<3>	<100%>
	Condominium	0	0	0		0	2	2	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	11	10	<1>	<9.09%>	116	122	6	5.17%
	Vacant Land	16	16	0	0.00%	178	228	50	28.09%
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	1	1	0	0.00%	3	3	0	0.00%
	Business	0	0	0		0	0	0	

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Sales Volume

	192,685,909	159,849,677	<32,836,232>	<17.04%>	1,422,050,717	1,449,671,793	27,621,076	1.94%
	MONTH OF				YEAR			
	August				TO DATE			
	2017	2018	#	%	2017	2018	#	%
Big Island			Increase /	Increase /			Increase /	Increase /
			<Decrease>	<Decrease>			<Decrease>	<Decrease>

		MONTH OF August				YEAR TO DATE			
		2017	2018	#	%	2017	2018	#	%
ENTIRE	Residential	126,221,543	92,677,361	<33,544,182>	<26.58%>	914,970,536	895,242,718	<19,727,818>	<2.16%>
	Vacant Land	27,449,941	18,350,866	<9,099,075>	<33.15%>	164,469,795	177,704,144	13,234,349	8.05%
	Commercial/MTF	3,636,000	8,595,175	4,959,175	136.39%	21,727,150	44,202,829	22,475,679	103.45%
	Condominium	35,378,425	40,226,275	4,847,850	13.70%	320,708,236	332,352,102	11,643,866	3.63%
	Business	0	0	0		175,000	170,000	<5,000>	<2.86%>
PUNA	Residential	24,355,834	16,565,613	<7,790,221>	<31.99%>	150,631,572	137,789,220	<12,842,352>	<8.53%>
	Vacant Land	5,242,731	3,020,987	<2,221,744>	<42.38%>	27,982,207	23,704,042	<4,278,165>	<15.29%>
	Commercial/MTF	710,000	841,175	131,175	18.48%	2,216,650	8,811,175	6,594,525	297.50%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	170,000	170,000	N/A
SOUTH HILO	Residential	12,394,000	11,467,100	<926,900>	<7.48%>	95,938,390	84,785,950	<11,152,440>	<11.62%>
	Vacant Land	1,589,000	3,632,000	2,043,000	128.57%	15,602,157	23,634,350	8,032,193	51.48%
	Commercial/MTF	2,366,000	6,214,000	3,848,000	162.64%	10,064,500	18,440,000	8,375,500	83.22%
	Condominium	722,000	1,794,500	1,072,500	148.55%	7,685,377	10,010,400	2,325,023	30.25%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	254,000	2,873,000	2,619,000	1031.10%	7,716,000	8,865,500	1,149,500	14.90%
	Vacant Land	655,000	350,000	<305,000>	<46.56%>	4,527,500	4,342,000	<185,500>	<4.10%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	515,000	515,000	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3,332,750	1,613,000	<1,719,750>	<51.60%>	17,790,254	15,423,576	<2,366,678>	<13.30%>
	Vacant Land	475,000	384,500	<90,500>	<19.05%>	5,752,000	6,709,800	957,800	16.65%
	Commercial/MTF	0	1,540,000	1,540,000	N/A	0	2,109,000	2,109,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2,295,000	7,900,000	5,605,000	244.23%	32,220,259	50,815,650	18,595,391	57.71%
	Vacant Land	970,000	3,817,000	2,847,000	293.51%	18,850,125	23,757,500	4,907,375	26.03%
	Commercial/MTF	0	0	0		585,000	522,000	<63,000>	<10.77%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	12,877,909	23,208,514	10,330,605	80.22%	187,294,724	179,193,929	<8,100,795>	<4.33%>
	Vacant Land	4,508,800	2,088,880	<2,419,920>	<53.67%>	22,534,600	42,638,280	20,103,680	89.21%
	Commercial/MTF	0	0	0		95,000	87,000	<8,000>	<8.42%>
	Condominium	17,984,000	23,146,875	5,162,875	28.71%	135,844,188	166,050,810	30,206,622	22.24%
	Business	0	0	0		175,000	0	<175,000>	<100%>
NORTH KONA	Residential	63,231,150	24,686,084	<38,545,066>	<60.96%>	371,823,735	364,343,142	<7,480,593>	<2.01%>
	Vacant Land	12,220,500	2,516,999	<9,703,501>	<79.40%>	58,792,731	35,944,699	<22,848,032>	<38.86%>
	Commercial/MTF	560,000	0	<560,000>	<100%>	7,577,000	14,033,654	6,456,654	85.21%
	Condominium	16,487,425	15,137,900	<1,349,525>	<8.19%>	176,869,671	154,621,892	<22,247,779>	<12.58%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	5,743,000	2,110,750	<3,632,250>	<63.25%>	29,912,201	30,631,863	719,662	2.41%
	Vacant Land	1,096,125	1,412,500	316,375	28.86%	5,854,639	8,242,664	2,388,025	40.79%
	Commercial/MTF	0	0	0		1,189,000	0	<1,189,000>	<100%>
	Condominium	0	0	0		0	595,000	595,000	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	1,737,900	2,253,300	515,400	29.66%	21,643,401	23,393,888	1,750,487	8.09%
	Vacant Land	692,785	1,128,000	435,215	62.82%	4,573,836	8,730,809	4,156,973	90.89%
	Commercial/MTF	0	0	0		0	200,000	200,000	N/A
	Condominium	185,000	147,000	<38,000>	<20.54%>	309,000	559,000	250,000	80.91%
	Business	0	0	0		0	0	0	

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Median Sales Price

1,008,250 1,238,500

230,250 22.84%

1,314,500 1,493,500

179,000 13.62%

Big Island		MONTH OF				YEAR			
		August		#	%	TO DATE		#	%
		2017	2018			2017	2018		
		Increase /		Increase /		Increase /		Increase /	
		<Decrease>		<Decrease>		<Decrease>		<Decrease>	
ENTIRE	Residential	370,000	359,000	<11,000>	<2.97%>	344,000	362,000	18,000	5.23%
	Vacant Land	23,250	37,000	13,750	59.14%	25,000	30,000	5,000	20.00%
	Commercial/MTF	315,000	512,500	197,500	62.70%	451,500	571,500	120,000	26.58%
	Condominium	300,000	330,000	30,000	10.00%	319,000	360,000	41,000	12.85%
	Business	0	0	0		175,000	170,000	<5,000>	<2.86%>
PUNA	Residential	242,450	233,625	<8,825>	<3.64%>	225,000	230,000	5,000	2.22%
	Vacant Land	18,000	21,000	3,000	16.67%	19,500	20,000	500	2.56%
	Commercial/MTF	355,000	321,000	<34,000>	<9.58%>	355,000	340,000	<15,000>	<4.23%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	170,000	170,000	N/A
SOUTH HILO	Residential	318,000	351,675	33,675	10.59%	330,000	349,500	19,500	5.91%
	Vacant Land	204,000	186,000	<18,000>	<8.82%>	190,000	172,500	<17,500>	<9.21%>
	Commercial/MTF	250,000	2,400,000	2,150,000	860.00%	355,000	745,000	390,000	109.86%
	Condominium	145,000	109,500	<35,500>	<24.48%>	109,606	147,000	37,394	34.12%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	254,000	460,000	206,000	81.10%	362,000	513,250	151,250	41.78%
	Vacant Land	327,500	350,000	22,500	6.87%	335,000	352,500	17,500	5.22%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	515,000	515,000	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	477,500	440,000	<37,500>	<7.85%>	387,500	397,500	10,000	2.58%
	Vacant Land	237,500	192,250	<45,250>	<19.05%>	375,000	193,500	<181,500>	<48.40%>
	Commercial/MTF	0	770,000	770,000	N/A	0	569,000	569,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	640,000	3,950,000	3,310,000	517.19%	645,000	864,000	219,000	33.95%
	Vacant Land	485,000	452,000	<33,000>	<6.80%>	300,000	491,000	191,000	63.67%
	Commercial/MTF	0	0	0		585,000	522,000	<63,000>	<10.77%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	604,000	577,500	<26,500>	<4.39%>	558,900	595,000	36,100	6.46%
	Vacant Land	213,200	265,000	51,800	24.30%	200,000	265,000	65,000	32.50%
	Commercial/MTF	0	0	0		95,000	87,000	<8,000>	<8.42%>
	Condominium	532,500	577,500	45,000	8.45%	500,000	525,000	25,000	5.00%
	Business	0	0	0		175,000	0	<175,000>	<100%>
NORTH KONA	Residential	685,000	612,338	<72,662>	<10.61%>	635,000	640,000	5,000	0.79%
	Vacant Land	325,000	339,000	14,000	4.31%	325,000	322,500	<2,500>	<0.77%>
	Commercial/MTF	560,000	0	<560,000>	<100%>	730,000	1,605,000	875,000	119.86%
	Condominium	290,000	319,500	29,500	10.17%	300,000	335,000	35,000	11.67%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	465,000	315,875	<149,125>	<32.07%>	438,500	461,125	22,625	5.16%
	Vacant Land	98,750	174,500	75,750	76.71%	65,000	140,000	75,000	115.38%
	Commercial/MTF	0	0	0		479,000	0	<479,000>	<100%>
	Condominium	0	0	0		0	297,500	297,500	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	190,000	203,450	13,450	7.08%	181,500	178,500	<3,000>	<1.65%>
	Vacant Land	14,250	31,500	17,250	121.05%	11,950	13,000	1,050	8.79%
	Commercial/MTF	0	0	0		0	200,000	200,000	N/A
	Condominium	185,000	147,000	<38,000>	<20.54%>	112,000	182,000	70,000	62.50%
	Business	0	0	0		0	0	0	

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