

MLS Sales Statistics

Number of Sales

| Big Island | | 1352 | 1123 | <229> | <16.94%> | 5498 | 5044 | <454> | <8.26%> |
|--------------|----------------|-------------|------|------------|------------|---------|------|------------|------------|
| | | Oct-Dec | | # | % | YEAR | | # | % |
| | | 4th Quarter | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | | 2017 | 2018 | <Decrease> | <Decrease> | 2017 | 2018 | <Decrease> | <Decrease> |
| ENTIRE | Residential | 624 | 548 | <76> | <12.18%> | 2497 | 2333 | <164> | <6.57%> |
| | Vacant Land | 510 | 361 | <149> | <29.22%> | 2087 | 1818 | <269> | <12.89%> |
| | Commercial/MTF | 10 | 14 | 4 | 40.00% | 55 | 57 | 2 | 3.64% |
| | Condominium | 206 | 198 | <8> | <3.88%> | 855 | 833 | <22> | <2.57%> |
| | Business | 2 | 2 | 0 | 0.00% | 4 | 3 | <1> | <25.00%> |
| PUNA | Residential | 218 | 214 | <4> | <1.83%> | 917 | 855 | <62> | <6.76%> |
| | Vacant Land | 340 | 212 | <128> | <37.65%> | 1384 | 1037 | <347> | <25.07%> |
| | Commercial/MTF | 3 | 1 | <2> | <66.67%> | 12 | 10 | <2> | <16.67%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 1 | 1 | N/A | 0 | 2 | 2 | N/A |
| SOUTH HILO | Residential | 87 | 82 | <5> | <5.75%> | 358 | 326 | <32> | <8.94%> |
| | Vacant Land | 33 | 22 | <11> | <33.33%> | 121 | 150 | 29 | 23.97% |
| | Commercial/MTF | 3 | 5 | 2 | 66.67% | 25 | 24 | <1> | <4.00%> |
| | Condominium | 22 | 16 | <6> | <27.27%> | 88 | 87 | <1> | <1.14%> |
| | Business | 1 | 1 | 0 | 0.00% | 2 | 1 | <1> | <50.00%> |
| NORTH HILO | Residential | 4 | 5 | 1 | 25.00% | 21 | 24 | 3 | 14.29% |
| | Vacant Land | 5 | 2 | <3> | <60.00%> | 17 | 16 | <1> | <5.88%> |
| | Commercial/MTF | 0 | 1 | 1 | N/A | 0 | 1 | 1 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 1 | 1 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 21 | 12 | <9> | <42.86%> | 65 | 55 | <10> | <15.38%> |
| | Vacant Land | 8 | 8 | 0 | 0.00% | 23 | 24 | 1 | 4.35% |
| | Commercial/MTF | 0 | 2 | 2 | N/A | 0 | 5 | 5 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 1 | 0 | <1> | <100%> | 1 | 0 | <1> | <100%> |
| NORTH KOHALA | Residential | 20 | 16 | <4> | <20.00%> | 67 | 67 | 0 | 0.00% |
| | Vacant Land | 5 | 11 | 6 | 120.00% | 41 | 50 | 9 | 21.95% |
| | Commercial/MTF | 0 | 1 | 1 | N/A | 1 | 2 | 1 | 100.00% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 71 | 58 | <13> | <18.31%> | 259 | 275 | 16 | 6.18% |
| | Vacant Land | 16 | 12 | <4> | <25.00%> | 56 | 75 | 19 | 33.93% |
| | Commercial/MTF | 2 | 1 | <1> | <50.00%> | 3 | 2 | <1> | <33.33%> |
| | Condominium | 63 | 61 | <2> | <3.17%> | 275 | 304 | 29 | 10.55% |
| | Business | 0 | 0 | 0 | | 1 | 0 | <1> | <100%> |
| NORTH KONA | Residential | 132 | 109 | <23> | <17.42%> | 541 | 486 | <55> | <10.17%> |
| | Vacant Land | 24 | 28 | 4 | 16.67% | 124 | 109 | <15> | <12.10%> |
| | Commercial/MTF | 1 | 3 | 2 | 200.00% | 10 | 12 | 2 | 20.00% |
| | Condominium | 119 | 119 | 0 | 0.00% | 487 | 432 | <55> | <11.29%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 29 | 18 | <11> | <37.93%> | 99 | 82 | <17> | <17.17%> |
| | Vacant Land | 14 | 11 | <3> | <21.43%> | 63 | 60 | <3> | <4.76%> |
| | Commercial/MTF | 1 | 0 | <1> | <100%> | 4 | 0 | <4> | <100%> |
| | Condominium | 1 | 1 | 0 | 0.00% | 1 | 4 | 3 | 300.00% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 42 | 34 | <8> | <19.05%> | 170 | 163 | <7> | <4.12%> |
| | Vacant Land | 65 | 55 | <10> | <15.38%> | 258 | 297 | 39 | 15.12% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 1 | 1 | N/A |
| | Condominium | 1 | 1 | 0 | 0.00% | 4 | 5 | 1 | 25.00% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.

MLS Sales Statistics

Sales Volume

| | | | | | | | | |
|-------------------|--------------------|-------------|-------------------|-------------------|----------------|---------------|-------------------|-------------------|
| | 520,683,393 | 465,715,962 | <54,967,431> | <10.56%> | 2,144,877,855 | 2,066,337,352 | <78,540,503> | <3.66%> |
| | Oct-Dec | | # | % | YEAR | | # | % |
| Big Island | 4th Quarter | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | 2017 | 2018 | <Decrease> | <Decrease> | 2017 | 2018 | <Decrease> | <Decrease> |

| | | 4th Quarter | | # | % | YEAR | | # | % |
|---------------------|----------------|-------------|-------------|---------------|----------|---------------|---------------|---------------|----------|
| | | 2017 | 2018 | | | 2017 | 2018 | | |
| ENTIRE | Residential | 376,284,047 | 274,575,476 | <101,708,571> | <27.03%> | 1,406,968,392 | 1,264,106,275 | <142,862,117> | <10.15%> |
| | Vacant Land | 44,558,744 | 48,622,598 | 4,063,854 | 9.12% | 226,844,175 | 244,528,983 | 17,684,808 | 7.80% |
| | Commercial/MTF | 4,663,500 | 22,923,900 | 18,260,400 | 391.56% | 49,761,650 | 72,531,729 | 22,770,079 | 45.76% |
| | Condominium | 94,502,102 | 119,274,988 | 24,772,886 | 26.21% | 458,328,638 | 484,681,365 | 26,352,727 | 5.75% |
| | Business | 675,000 | 319,000 | <356,000> | <52.74%> | 2,975,000 | 489,000 | <2,486,000> | <83.56%> |
| PUNA | Residential | 53,416,980 | 51,892,256 | <1,524,724> | <2.85%> | 222,595,285 | 206,744,332 | <15,850,953> | <7.12%> |
| | Vacant Land | 11,936,759 | 7,012,874 | <4,923,885> | <41.25%> | 43,721,692 | 33,001,107 | <10,720,585> | <24.52%> |
| | Commercial/MTF | 1,059,500 | 750,000 | <309,500> | <29.21%> | 4,216,650 | 9,561,175 | 5,344,525 | 126.75% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 35,000 | 35,000 | N/A | 0 | 205,000 | 205,000 | N/A |
| SOUTH HILO | Residential | 31,107,398 | 32,070,273 | 962,875 | 3.10% | 140,027,451 | 133,801,592 | <6,225,859> | <4.45%> |
| | Vacant Land | 6,819,075 | 5,155,500 | <1,663,575> | <24.40%> | 24,921,292 | 31,626,850 | 6,705,558 | 26.91% |
| | Commercial/MTF | 544,500 | 5,560,000 | 5,015,500 | 921.12% | 11,239,500 | 28,955,000 | 17,715,500 | 157.62% |
| | Condominium | 2,654,438 | 1,978,400 | <676,038> | <25.47%> | 11,714,815 | 13,105,300 | 1,390,485 | 11.87% |
| | Business | 100,000 | 284,000 | 184,000 | 184.00% | 2,225,000 | 284,000 | <1,941,000> | <87.24%> |
| NORTH HILO | Residential | 2,059,474 | 4,322,500 | 2,263,026 | 109.88% | 10,670,474 | 14,561,900 | 3,891,426 | 36.47% |
| | Vacant Land | 1,582,000 | 319,000 | <1,263,000> | <79.84%> | 6,109,500 | 5,416,000 | <693,500> | <11.35%> |
| | Commercial/MTF | 0 | 799,000 | 799,000 | N/A | 0 | 799,000 | 799,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 515,000 | 515,000 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMAKUA | Residential | 11,867,000 | 5,850,529 | <6,016,471> | <50.70%> | 34,259,754 | 23,923,298 | <10,336,456> | <30.17%> |
| | Vacant Land | 2,515,000 | 2,264,500 | <250,500> | <9.96%> | 9,214,000 | 9,484,300 | 270,300 | 2.93% |
| | Commercial/MTF | 0 | 1,120,400 | 1,120,400 | N/A | 0 | 3,229,400 | 3,229,400 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 575,000 | 0 | <575,000> | <100%> | 575,000 | 0 | <575,000> | <100%> |
| NORTH KOHALA | Residential | 17,558,624 | 13,530,000 | <4,028,624> | <22.94%> | 52,588,083 | 65,683,150 | 13,095,067 | 24.90% |
| | Vacant Land | 2,120,000 | 4,969,500 | 2,849,500 | 134.41% | 21,295,125 | 30,847,000 | 9,551,875 | 44.85% |
| | Commercial/MTF | 0 | 314,000 | 314,000 | N/A | 585,000 | 836,000 | 251,000 | 42.91% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 69,287,250 | 48,570,985 | <20,716,265> | <29.90%> | 268,800,417 | 238,587,353 | <30,213,064> | <11.24%> |
| | Vacant Land | 3,824,900 | 6,982,260 | 3,157,360 | 82.55% | 26,529,500 | 54,649,290 | 28,119,790 | 105.99% |
| | Commercial/MTF | 2,160,000 | 4,998,000 | 2,838,000 | 131.39% | 2,255,000 | 5,085,000 | 2,830,000 | 125.50% |
| | Condominium | 36,331,064 | 51,796,450 | 15,465,386 | 42.57% | 189,346,252 | 236,065,260 | 46,719,008 | 24.67% |
| | Business | 0 | 0 | 0 | | 175,000 | 0 | <175,000> | <100%> |
| NORTH KONA | Residential | 165,093,233 | 101,295,916 | <63,797,317> | <38.64%> | 593,487,468 | 505,796,608 | <87,690,860> | <14.78%> |
| | Vacant Land | 11,846,111 | 18,289,689 | 6,443,578 | 54.39% | 76,110,842 | 58,274,388 | <17,836,454> | <23.43%> |
| | Commercial/MTF | 390,000 | 9,382,500 | 8,992,500 | 2305.77% | 29,767,000 | 23,866,154 | <5,900,846> | <19.82%> |
| | Condominium | 55,092,900 | 65,133,138 | 10,040,238 | 18.22% | 256,534,871 | 233,101,305 | <23,433,566> | <9.13%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 16,852,400 | 10,222,000 | <6,630,400> | <39.34%> | 50,835,497 | 43,672,637 | <7,162,860> | <14.09%> |
| | Vacant Land | 2,294,400 | 2,225,000 | <69,400> | <3.02%> | 12,344,539 | 10,940,164 | <1,404,375> | <11.38%> |
| | Commercial/MTF | 509,500 | 0 | <509,500> | <100%> | 1,698,500 | 0 | <1,698,500> | <100%> |
| | Condominium | 240,000 | 235,000 | <5,000> | <2.08%> | 240,000 | 1,008,500 | 768,500 | 320.21% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 9,041,688 | 6,821,017 | <2,220,671> | <24.56%> | 33,703,963 | 31,335,405 | <2,368,558> | <7.03%> |
| | Vacant Land | 1,620,499 | 1,404,275 | <216,224> | <13.34%> | 6,597,685 | 10,289,884 | 3,692,199 | 55.96% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 200,000 | 200,000 | N/A |
| | Condominium | 183,700 | 132,000 | <51,700> | <28.14%> | 492,700 | 886,000 | 393,300 | 79.83% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.

**MLS Sales Statistics
Median Sales Price**

| Big Island | | 1,299,750 | 1,671,500 | 371,750 | 28.60% | 1,450,000 | 1,535,000 | 85,000 | 5.86% |
|--------------|----------------|-------------|-----------|------------|------------|-----------|-----------|------------|------------|
| | | Oct-Dec | | # | % | YEAR | | # | % |
| | | 4th Quarter | | Increase / | Increase / | TO DATE | | Increase / | Increase / |
| | | 2017 | 2018 | <Decrease> | <Decrease> | 2017 | 2018 | <Decrease> | <Decrease> |
| ENTIRE | Residential | 370,000 | 355,000 | <15,000> | <4.05%> | 350,000 | 359,000 | 9,000 | 2.57% |
| | Vacant Land | 26,250 | 35,000 | 8,750 | 33.33% | 25,000 | 31,000 | 6,000 | 24.00% |
| | Commercial/MTF | 285,000 | 774,500 | 489,500 | 171.75% | 390,000 | 625,000 | 235,000 | 60.26% |
| | Condominium | 281,000 | 347,500 | 66,500 | 23.67% | 310,000 | 350,000 | 40,000 | 12.90% |
| | Business | 337,500 | 159,500 | <178,000> | <52.74%> | 375,000 | 170,000 | <205,000> | <54.67%> |
| PUNA | Residential | 230,000 | 226,750 | <3,250> | <1.41%> | 225,000 | 228,000 | 3,000 | 1.33% |
| | Vacant Land | 22,000 | 29,700 | 7,700 | 35.00% | 20,000 | 22,000 | 2,000 | 10.00% |
| | Commercial/MTF | 260,000 | 750,000 | 490,000 | 188.46% | 270,000 | 365,000 | 95,000 | 35.19% |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 35,000 | 35,000 | N/A | 0 | 102,500 | 102,500 | N/A |
| SOUTH HILO | Residential | 325,000 | 359,250 | 34,250 | 10.54% | 325,000 | 353,750 | 28,750 | 8.85% |
| | Vacant Land | 182,500 | 200,000 | 17,500 | 9.59% | 182,500 | 175,000 | <7,500> | <4.11%> |
| | Commercial/MTF | 182,500 | 625,000 | 442,500 | 242.47% | 275,000 | 710,000 | 435,000 | 158.18% |
| | Condominium | 85,750 | 92,500 | 6,750 | 7.87% | 109,606 | 130,000 | 20,394 | 18.61% |
| | Business | 100,000 | 284,000 | 184,000 | 184.00% | 1,112,500 | 284,000 | <828,500> | <74.47%> |
| NORTH HILO | Residential | 544,500 | 685,000 | 140,500 | 25.80% | 330,000 | 560,750 | 230,750 | 69.92% |
| | Vacant Land | 325,000 | 159,500 | <165,500> | <50.92%> | 325,000 | 350,000 | 25,000 | 7.69% |
| | Commercial/MTF | 0 | 799,000 | 799,000 | N/A | 0 | 799,000 | 799,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 515,000 | 515,000 | N/A |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HAMA KUA | Residential | 515,000 | 501,000 | <14,000> | <2.72%> | 430,000 | 415,000 | <15,000> | <3.49%> |
| | Vacant Land | 317,500 | 262,500 | <55,000> | <17.32%> | 320,000 | 210,500 | <109,500> | <34.22%> |
| | Commercial/MTF | 0 | 560,200 | 560,200 | N/A | 0 | 569,000 | 569,000 | N/A |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 575,000 | 0 | <575,000> | <100%> | 575,000 | 0 | <575,000> | <100%> |
| NORTH KOHALA | Residential | 509,500 | 679,500 | 170,000 | 33.37% | 640,000 | 755,000 | 115,000 | 17.97% |
| | Vacant Land | 300,000 | 410,000 | 110,000 | 36.67% | 300,000 | 447,500 | 147,500 | 49.17% |
| | Commercial/MTF | 0 | 314,000 | 314,000 | N/A | 585,000 | 418,000 | <167,000> | <28.55%> |
| | Condominium | 0 | 0 | 0 | | 0 | 0 | 0 | |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KOHALA | Residential | 575,000 | 607,500 | 32,500 | 5.65% | 565,000 | 597,000 | 32,000 | 5.66% |
| | Vacant Land | 160,500 | 295,000 | 134,500 | 83.80% | 193,500 | 290,000 | 96,500 | 49.87% |
| | Commercial/MTF | 1,080,000 | 4,998,000 | 3,918,000 | 362.78% | 95,000 | 2,542,500 | 2,447,500 | 2576.32% |
| | Condominium | 439,000 | 600,000 | 161,000 | 36.67% | 488,000 | 540,000 | 52,000 | 10.66% |
| | Business | 0 | 0 | 0 | | 175,000 | 0 | <175,000> | <100%> |
| NORTH KONA | Residential | 643,750 | 619,000 | <24,750> | <3.84%> | 635,000 | 640,250 | 5,250 | 0.83% |
| | Vacant Land | 322,500 | 352,500 | 30,000 | 9.30% | 325,000 | 320,000 | <5,000> | <1.54%> |
| | Commercial/MTF | 390,000 | 3,800,000 | 3,410,000 | 874.36% | 730,000 | 1,632,500 | 902,500 | 123.63% |
| | Condominium | 279,500 | 309,750 | 30,250 | 10.82% | 298,500 | 325,000 | 26,500 | 8.88% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| SOUTH KONA | Residential | 487,500 | 479,500 | <8,000> | <1.64%> | 455,000 | 450,000 | <5,000> | <1.10%> |
| | Vacant Land | 153,500 | 64,000 | <89,500> | <58.31%> | 67,500 | 120,000 | 52,500 | 77.78% |
| | Commercial/MTF | 509,500 | 0 | <509,500> | <100%> | 489,500 | 0 | <489,500> | <100%> |
| | Condominium | 240,000 | 235,000 | <5,000> | <2.08%> | 240,000 | 227,500 | <12,500> | <5.21%> |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |
| KA'U | Residential | 222,500 | 198,500 | <24,000> | <10.79%> | 185,250 | 185,000 | <250> | <0.13%> |
| | Vacant Land | 10,000 | 16,500 | 6,500 | 65.00% | 11,250 | 13,000 | 1,750 | 15.56% |
| | Commercial/MTF | 0 | 0 | 0 | | 0 | 200,000 | 200,000 | N/A |
| | Condominium | 183,700 | 132,000 | <51,700> | <28.14%> | 147,850 | 182,000 | 34,150 | 23.10% |
| | Business | 0 | 0 | 0 | | 0 | 0 | 0 | |

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.