

**MLS Sales Statistics**  
**Number of Sales**

Big Island		MONTH OF				YEAR			
		May		Increase / <Decrease>	Increase / <Decrease>	TO DATE		Increase / <Decrease>	Increase / <Decrease>
		2017	2018			2017	2018		
ENTIRE	Residential	239	202	<37>	<15.48%>	1009	981	<28>	<2.78%>
	Vacant Land	188	168	<20>	<10.64%>	875	936	61	6.97%
	Commercial	7	6	<1>	<14.29%>	21	21	0	0.00%
	Condominium	95	77	<18>	<18.95%>	358	367	9	2.51%
	Business	0	0	0		0	1	1	N/A
PUNA	Residential	88	62	<26>	<29.55%>	368	359	<9>	<2.45%>
	Vacant Land	121	111	<10>	<8.26%>	575	523	<52>	<9.04%>
	Commercial	2	2	0	0.00%	4	5	1	25.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	1	1	N/A
SOUTH HILO	Residential	33	29	<4>	<12.12%>	136	114	<22>	<16.18%>
	Vacant Land	16	13	<3>	<18.75%>	49	88	39	79.59%
	Commercial	1	2	1	100.00%	8	10	2	25.00%
	Condominium	26	5	<21>	<80.77%>	42	34	<8>	<19.05%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	4	2	<2>	<50.00%>	11	6	<5>	<45.45%>
	Vacant Land	1	1	0	0.00%	7	9	2	28.57%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3	3	0	0.00%	22	19	<3>	<13.64%>
	Vacant Land	2	0	<2>	<100%>	10	11	1	10.00%
	Commercial	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	9	3	<6>	<66.67%>	27	33	6	22.22%
	Vacant Land	8	4	<4>	<50.00%>	24	21	<3>	<12.50%>
	Commercial	1	0	<1>	<100%>	1	0	<1>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	24	31	7	29.17%	105	112	7	6.67%
	Vacant Land	7	5	<2>	<28.57%>	27	38	11	40.74%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	25	28	3	12.00%	117	142	25	21.37%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	50	52	2	4.00%	220	220	0	0.00%
	Vacant Land	11	9	<2>	<18.18%>	46	54	8	17.39%
	Commercial	2	2	0	0.00%	4	4	0	0.00%
	Condominium	43	43	0	0.00%	197	187	<10>	<5.08%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	8	6	<2>	<25.00%>	46	42	<4>	<8.70%>
	Vacant Land	4	5	1	25.00%	30	30	0	0.00%
	Commercial	1	0	<1>	<100%>	3	0	<3>	<100%>
	Condominium	0	0	0		0	2	2	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	20	14	<6>	<30.00%>	74	76	2	2.70%
	Vacant Land	18	20	2	11.11%	107	162	55	51.40%
	Commercial	0	0	0		0	0	0	
	Condominium	1	1	0	0.00%	2	2	0	0.00%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

185,229,090 178,559,487 <6,669,603> <3.60%>

814,855,598 948,542,781 133,687,183 16.41%

Big Island		MONTH OF				YEAR			
		May		#	%	TO DATE		#	%
		2017	2018	Increase / <Decrease>	Increase / <Decrease>	2017	2018	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	114,532,421	114,397,463	<134,958>	<0.12%>	515,614,804	584,981,905	69,367,101	13.45%
	Vacant Land	28,787,470	17,935,018	<10,852,452>	<37.70%>	100,179,546	125,095,759	24,916,213	24.87%
	Commercial	2,405,650	6,569,000	4,163,350	173.07%	9,339,150	20,104,000	10,764,850	115.27%
	Condominium	39,503,549	39,658,006	154,457	0.39%	189,722,098	218,191,117	28,469,019	15.01%
	Business	0	0	0		0	170,000	170,000	N/A
PUNA	Residential	21,116,475	16,900,011	<4,216,464>	<19.97%>	87,422,891	87,520,972	98,081	0.11%
	Vacant Land	3,136,547	3,110,788	<25,759>	<0.82%>	16,163,543	16,407,055	243,512	1.51%
	Commercial	651,650	3,090,000	2,438,350	374.18%	1,506,650	4,020,000	2,513,350	166.82%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	170,000	170,000	N/A
SOUTH HILO	Residential	12,755,261	11,874,650	<880,611>	<6.90%>	52,412,008	43,549,050	<8,862,958>	<16.91%>
	Vacant Land	3,463,197	2,353,000	<1,110,197>	<32.06%>	9,655,357	15,873,850	6,218,493	64.40%
	Commercial	136,000	2,510,000	2,374,000	1745.59%	2,280,500	7,489,000	5,208,500	228.39%
	Condominium	2,702,598	780,500	<1,922,098>	<71.12%>	4,997,547	5,831,900	834,353	16.70%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	3,240,000	1,196,500	<2,043,500>	<63.07%>	6,450,500	4,761,500	<1,689,000>	<26.18%>
	Vacant Land	367,500	395,000	27,500	7.48%	3,017,500	3,240,000	222,500	7.37%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2,020,000	1,752,700	<267,300>	<13.23%>	9,690,000	8,418,576	<1,271,424>	<13.12%>
	Vacant Land	765,000	0	<765,000>	<100%>	4,855,000	5,935,300	1,080,300	22.25%
	Commercial	0	0	0		0	569,000	569,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7,298,000	2,021,875	<5,276,125>	<72.30%>	19,947,759	32,826,300	12,878,541	64.56%
	Vacant Land	2,237,500	3,085,000	847,500	37.88%	13,026,500	13,102,500	76,000	0.58%
	Commercial	585,000	0	<585,000>	<100%>	585,000	0	<585,000>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	17,042,250	31,025,132	13,982,882	82.05%	123,600,915	118,997,148	<4,603,767>	<3.72%>
	Vacant Land	8,218,400	4,279,880	<3,938,520>	<47.92%>	13,786,300	33,850,380	20,064,080	145.54%
	Commercial	0	0	0		95,000	87,000	<8,000>	<8.42%>
	Condominium	21,512,000	21,553,499	41,499	0.19%	81,996,000	106,842,785	24,846,785	30.30%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	43,705,660	44,483,225	777,565	1.78%	181,899,709	252,072,458	70,172,749	38.58%
	Vacant Land	9,711,024	3,468,000	<6,243,024>	<64.29%>	33,164,231	28,024,700	<5,139,531>	<15.50%>
	Commercial	823,000	969,000	146,000	17.74%	3,683,000	7,939,000	4,256,000	115.56%
	Condominium	15,276,951	17,094,007	1,817,056	11.89%	102,604,551	104,509,432	1,904,881	1.86%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	3,808,275	2,618,360	<1,189,915>	<31.25%>	20,464,201	22,902,663	2,438,462	11.92%
	Vacant Land	594,000	635,000	41,000	6.90%	4,180,514	4,212,664	32,150	0.77%
	Commercial	210,000	0	<210,000>	<100%>	1,189,000	0	<1,189,000>	<100%>
	Condominium	0	0	0		0	595,000	595,000	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	3,546,500	2,525,010	<1,021,490>	<28.80%>	13,726,821	13,933,238	206,417	1.50%
	Vacant Land	294,302	608,350	314,048	106.71%	2,330,601	4,449,310	2,118,709	90.91%
	Commercial	0	0	0		0	0	0	
	Condominium	12,000	230,000	218,000	1816.67%	124,000	412,000	288,000	232.26%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics  
Median Sales Price**

	945,875	1,745,500	799,625	84.54%	1,109,600	1,514,650	405,050	36.50%
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>May</b>		<b>Increase /</b>	<b>Increase /</b>	<b>TO DATE</b>		<b>Increase /</b>	<b>Increase /</b>
	2017	2018	<Decrease>	<Decrease>	2017	2018	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		2017	2018	Increase / <Decrease>	Increase / <Decrease>	2017	2018	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	320,000	408,000	88,000	27.50%	345,000	366,650	21,650	6.28%
	Vacant Land	25,875	25,000	<875>	<3.38%>	24,100	29,000	4,900	20.33%
	Commercial	325,000	912,500	587,500	180.77%	421,500	574,000	152,500	36.18%
	Condominium	275,000	400,000	125,000	45.45%	319,000	375,000	56,000	17.55%
	Business	0	0	0		0	170,000	170,000	N/A
<b>PUNA</b>	Residential	236,000	247,500	11,500	4.87%	220,000	225,000	5,000	2.27%
	Vacant Land	19,000	17,500	<1,500>	<7.89%>	18,000	20,000	2,000	11.11%
	Commercial	325,825	1,545,000	1,219,175	374.18%	374,975	390,000	15,025	4.01%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	170,000	170,000	N/A
<b>SOUTH HILO</b>	Residential	310,000	340,625	30,625	9.88%	320,000	349,500	29,500	9.22%
	Vacant Land	194,000	155,000	<39,000>	<20.10%>	180,000	167,500	<12,500>	<6.94%>
	Commercial	136,000	1,255,000	1,119,000	822.79%	257,500	710,000	452,500	175.73%
	Condominium	109,606	148,000	38,394	35.03%	109,606	156,500	46,894	42.78%
	Business	0	0	0		0	0	0	
<b>NORTH HILO</b>	Residential	405,000	598,250	193,250	47.72%	325,000	612,500	287,500	88.46%
	Vacant Land	367,500	395,000	27,500	7.48%	320,000	355,000	35,000	10.94%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	680,000	495,000	<185,000>	<27.21%>	387,500	416,000	28,500	7.35%
	Vacant Land	382,500	0	<382,500>	<100%>	382,500	192,000	<190,500>	<49.80%>
	Commercial	0	0	0		0	569,000	569,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	545,000	600,000	55,000	10.09%	600,000	853,000	253,000	42.17%
	Vacant Land	227,500	710,000	482,500	212.09%	297,500	445,000	147,500	49.58%
	Commercial	585,000	0	<585,000>	<100%>	585,000	0	<585,000>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	542,500	575,000	32,500	5.99%	569,000	622,500	53,500	9.40%
	Vacant Land	975,000	179,880	<795,120>	<81.55%>	200,000	282,500	82,500	41.25%
	Commercial	0	0	0		95,000	87,000	<8,000>	<8.42%>
	Condominium	575,000	511,500	<63,500>	<11.04%>	497,000	499,500	2,500	0.50%
	Business	0	0	0		0	0	0	
<b>NORTH KONA</b>	Residential	590,500	659,913	69,413	11.75%	607,000	664,155	57,155	9.42%
	Vacant Land	275,000	230,000	<45,000>	<16.36%>	332,250	322,500	<9,750>	<2.93%>
	Commercial	411,500	484,500	73,000	17.74%	904,000	1,837,000	933,000	103.21%
	Condominium	315,000	340,000	25,000	7.94%	305,000	342,800	37,800	12.39%
	Business	0	0	0		0	0	0	
<b>SOUTH KONA</b>	Residential	454,450	344,680	<109,770>	<24.15%>	433,500	489,500	56,000	12.92%
	Vacant Land	73,500	61,000	<12,500>	<17.01%>	61,000	114,950	53,950	88.44%
	Commercial	210,000	0	<210,000>	<100%>	479,000	0	<479,000>	<100%>
	Condominium	0	0	0		0	297,500	297,500	N/A
	Business	0	0	0		0	0	0	
<b>KA'U</b>	Residential	153,500	207,450	53,950	35.15%	176,586	177,000	414	0.23%
	Vacant Land	9,750	11,750	2,000	20.51%	11,000	12,250	1,250	11.36%
	Commercial	0	0	0		0	0	0	
	Condominium	12,000	230,000	218,000	1816.67%	62,000	206,000	144,000	232.26%
	Business	0	0	0		0	0	0	

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