

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF				YEAR			
		April		Increase /		TO DATE		Increase /	
		2017	2018	<Decrease>	<Decrease>	2017	2018	<Decrease>	<Decrease>
ENTIRE	Residential	218	197	<21>	<9.63%>	770	778	8	1.04%
	Vacant Land	202	240	38	18.81%	687	767	80	11.64%
	Commercial	1	3	2	200.00%	14	15	1	7.14%
	Condominium	70	90	20	28.57%	263	290	27	10.27%
	Business	0	0	0		0	1	1	N/A
PUNA	Residential	77	68	<9>	<11.69%>	280	297	17	6.07%
	Vacant Land	137	122	<15>	<10.95%>	454	412	<42>	<9.25%>
	Commercial	0	1	1	N/A	2	3	1	50.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	1	1	N/A
SOUTH HILO	Residential	30	22	<8>	<26.67%>	103	85	<18>	<17.48%>
	Vacant Land	9	18	9	100.00%	33	75	42	127.27%
	Commercial	0	1	1	N/A	7	8	1	14.29%
	Condominium	6	3	<3>	<50.00%>	16	29	13	81.25%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	2	2	0	0.00%	7	4	<3>	<42.86%>
	Vacant Land	2	3	1	50.00%	6	8	2	33.33%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	9	7	<2>	<22.22%>	19	16	<3>	<15.79%>
	Vacant Land	2	1	<1>	<50.00%>	8	11	3	37.50%
	Commercial	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3	7	4	133.33%	18	30	12	66.67%
	Vacant Land	3	6	3	100.00%	16	17	1	6.25%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	18	21	3	16.67%	81	81	0	0.00%
	Vacant Land	6	9	3	50.00%	20	33	13	65.00%
	Commercial	0	1	1	N/A	1	1	0	0.00%
	Condominium	25	35	10	40.00%	92	114	22	23.91%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	52	46	<6>	<11.54%>	170	168	<2>	<1.18%>
	Vacant Land	11	10	<1>	<9.09%>	35	45	10	28.57%
	Commercial	1	0	<1>	<100%>	2	2	0	0.00%
	Condominium	39	51	12	30.77%	154	144	<10>	<6.49%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	8	11	3	37.50%	38	36	<2>	<5.26%>
	Vacant Land	6	10	4	66.67%	26	25	<1>	<3.85%>
	Commercial	0	0	0		2	0	<2>	<100%>
	Condominium	0	1	1	N/A	0	2	2	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	19	13	<6>	<31.58%>	54	61	7	12.96%
	Vacant Land	26	61	35	134.62%	89	141	52	58.43%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		1	1	0	0.00%
	Business	0	0	0		0	0	0	

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.

**MLS Sales Statistics**

**Sales Volume**

183,215,467 205,153,078

21,937,611 11.97%

629,626,508 769,818,769

140,192,261 22.27%

Big Island		MONTH OF				YEAR			
		April		#	%	TO DATE		#	%
		2017	2018			2017	2018		
		Increase /	Increase /			Increase /	Increase /		
		<Decrease>	<Decrease>			<Decrease>	<Decrease>		
ENTIRE	Residential	121,963,979	114,145,026	<7,818,953>	<6.41%>	401,082,383	470,451,917	69,369,534	17.30%
	Vacant Land	16,897,388	28,932,627	12,035,239	71.23%	71,392,076	107,128,741	35,736,665	50.06%
	Commercial	1,310,000	1,152,000	<158,000>	<12.06%>	6,933,500	13,535,000	6,601,500	95.21%
	Condominium	43,044,100	60,923,425	17,879,325	41.54%	150,218,549	178,533,111	28,314,562	18.85%
	Business	0	0	0		0	170,000	170,000	N/A
PUNA	Residential	17,215,049	16,767,055	<447,994>	<2.60%>	66,306,416	70,620,961	4,314,545	6.51%
	Vacant Land	4,460,995	3,704,567	<756,428>	<16.96%>	13,026,996	13,296,267	269,271	2.07%
	Commercial	0	390,000	390,000	N/A	855,000	930,000	75,000	8.77%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	170,000	170,000	N/A
SOUTH HILO	Residential	10,430,090	9,014,800	<1,415,290>	<13.57%>	39,656,747	31,674,400	<7,982,347>	<20.13%>
	Vacant Land	1,787,500	3,389,000	1,601,500	89.59%	6,192,160	13,520,850	7,328,690	118.35%
	Commercial	0	675,000	675,000	N/A	2,144,500	4,979,000	2,834,500	132.18%
	Condominium	687,500	527,000	<160,500>	<23.35%>	2,294,949	5,051,400	2,756,451	120.11%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	379,000	1,490,000	1,111,000	293.14%	3,210,500	3,565,000	354,500	11.04%
	Vacant Land	1,320,000	1,115,000	<205,000>	<15.53%>	2,650,000	2,845,000	195,000	7.36%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3,704,000	2,455,326	<1,248,674>	<33.71%>	7,670,000	6,665,876	<1,004,124>	<13.09%>
	Vacant Land	690,000	206,000	<484,000>	<70.14%>	4,090,000	5,935,300	1,845,300	45.12%
	Commercial	0	0	0		0	569,000	569,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,010,000	9,339,425	6,329,425	210.28%	12,649,759	30,804,425	18,154,666	143.52%
	Vacant Land	620,000	4,605,000	3,985,000	642.74%	10,789,000	10,017,500	<771,500>	<7.15%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	32,492,240	12,844,347	<19,647,893>	<60.47%>	106,558,665	87,972,016	<18,586,649>	<17.44%>
	Vacant Land	2,578,400	5,869,400	3,291,000	127.64%	5,567,900	29,570,500	24,002,600	431.09%
	Commercial	0	87,000	87,000	N/A	95,000	87,000	<8,000>	<8.42%>
	Condominium	17,884,900	31,955,500	14,070,600	78.67%	60,484,000	85,289,286	24,805,286	41.01%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	47,871,000	52,585,374	4,714,374	9.85%	138,194,049	207,589,233	69,395,184	50.22%
	Vacant Land	3,702,993	7,567,200	3,864,207	104.35%	23,453,207	24,556,700	1,103,493	4.71%
	Commercial	1,310,000	0	<1,310,000>	<100%>	2,860,000	6,970,000	4,110,000	143.71%
	Condominium	24,471,700	28,065,925	3,594,225	14.69%	87,327,600	87,415,425	87,825	0.10%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	3,184,400	7,625,949	4,441,549	139.48%	16,655,926	20,284,303	3,628,377	21.78%
	Vacant Land	1,062,000	1,250,750	188,750	17.77%	3,586,514	3,577,664	<8,850>	<0.25%>
	Commercial	0	0	0		979,000	0	<979,000>	<100%>
	Condominium	0	375,000	375,000	N/A	0	595,000	595,000	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	3,678,200	2,022,750	<1,655,450>	<45.01%>	10,180,321	11,275,703	1,095,382	10.76%
	Vacant Land	675,500	1,225,710	550,210	81.45%	2,036,299	3,808,960	1,772,661	87.05%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		112,000	182,000	70,000	62.50%
	Business	0	0	0		0	0	0	

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.

Big Island		MLS Sales Statistics																	
		Median Sales Price																	
		1,984,250		1,187,500		<796,750>		<40.15%>		1,173,200		1,321,750		148,550		12.66%			
		MONTH OF		#		% Increase /		% Increase /		YEAR		#		% Increase /		% Increase /			
April				<Decrease>		<Decrease>		TO DATE		<Decrease>		<Decrease>							
2017		2018						2017		2018									
ENTIRE	Residential	337,500	400,000	62,500	18.52%	349,450	350,000	550	0.16%										
	Vacant Land	23,000	25,000	2,000	8.70%	23,500	29,000	5,500	23.40%										
	Commercial	1,310,000	390,000	<920,000>	<70.23%>	450,250	399,000	<51,250>	<11.38%>										
	Condominium	313,750	372,500	58,750	18.73%	350,000	373,750	23,750	6.79%										
	Business	0	0	0		0	170,000	170,000	N/A										
PUNA	Residential	220,000	213,500	<6,500>	<2.95%>	210,000	220,000	10,000	4.76%										
	Vacant Land	17,500	18,250	750	4.29%	18,000	20,000	2,000	11.11%										
	Commercial	0	390,000	390,000	N/A	427,500	280,000	<147,500>	<34.50%>										
	Condominium	0	0	0		0	0	0											
	Business	0	0	0		0	170,000	170,000	N/A										
SOUTH HILO	Residential	327,500	374,150	46,650	14.24%	330,000	350,000	20,000	6.06%										
	Vacant Land	195,000	172,500	<22,500>	<11.54%>	175,000	170,000	<5,000>	<2.86%>										
	Commercial	0	675,000	675,000	N/A	345,000	537,000	192,000	55.65%										
	Condominium	103,250	158,000	54,750	53.03%	118,750	160,000	41,250	34.74%										
	Business	0	0	0		0	0	0											
NORTH HILO	Residential	189,500	745,000	555,500	293.14%	325,000	745,000	420,000	129.23%										
	Vacant Land	660,000	360,000	<300,000>	<45.45%>	310,000	352,500	42,500	13.71%										
	Commercial	0	0	0		0	0	0											
	Condominium	0	0	0		0	0	0											
	Business	0	0	0		0	0	0											
HAMAKUA	Residential	370,000	375,000	5,000	1.35%	385,000	400,500	15,500	4.03%										
	Vacant Land	345,000	206,000	<139,000>	<40.29%>	360,000	192,000	<168,000>	<46.67%>										
	Commercial	0	0	0		0	569,000	569,000	N/A										
	Condominium	0	0	0		0	0	0											
	Business	0	0	0		0	0	0											
NORTH KOHALA	Residential	850,000	1,342,425	492,425	57.93%	626,500	889,000	262,500	41.90%										
	Vacant Land	180,000	497,500	317,500	176.39%	307,500	445,000	137,500	44.72%										
	Commercial	0	0	0		0	0	0											
	Condominium	0	0	0		0	0	0											
	Business	0	0	0		0	0	0											
SOUTH KOHALA	Residential	620,120	600,000	<20,120>	<3.24%>	588,000	645,000	57,000	9.69%										
	Vacant Land	270,000	270,000	0	0.00%	186,200	295,000	108,800	58.43%										
	Commercial	0	87,000	87,000	N/A	95,000	87,000	<8,000>	<8.42%>										
	Condominium	425,000	549,500	124,500	29.29%	475,000	497,000	22,000	4.63%										
	Business	0	0	0		0	0	0											
NORTH KONA	Residential	652,500	817,500	165,000	25.29%	617,875	670,000	52,125	8.44%										
	Vacant Land	275,000	370,000	95,000	34.55%	350,000	335,000	<15,000>	<4.29%>										
	Commercial	1,310,000	0	<1,310,000>	<100%>	1,430,000	3,485,000	2,055,000	143.71%										
	Condominium	290,000	325,000	35,000	12.07%	295,250	343,900	48,650	16.48%										
	Business	0	0	0		0	0	0											
SOUTH KONA	Residential	403,500	509,000	105,500	26.15%	433,500	512,000	78,500	18.11%										
	Vacant Land	105,000	110,625	5,625	5.36%	36,500	130,000	93,500	256.16%										
	Commercial	0	0	0		489,500	0	<489,500>	<100%>										
	Condominium	0	375,000	375,000	N/A	0	297,500	297,500	N/A										
	Business	0	0	0		0	0	0											
KA'U	Residential	187,000	149,900	<37,100>	<19.84%>	182,586	175,000	<7,586>	<4.15%>										
	Vacant Land	13,250	19,500	6,250	47.17%	11,000	12,000	1,000	9.09%										
	Commercial	0	0	0		0	0	0											
	Condominium	0	0	0		112,000	182,000	70,000	62.50%										
	Business	0	0	0		0	0	0											

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.