

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		April		Increase /	Increase /	TO DATE		Increase /	Increase /
		4/1/18 to 4/30/18	4/1/19 to 4/30/19	<Decrease>	<Decrease>	1/1/18 to 4/30/18	1/1/19 to 4/30/19	<Decrease>	<Decrease>
ENTIRE	Residential	199	209	10	5.03%	784	719	<65>	<8.29%>
	Vacant Land	243	160	<83>	<34.16%>	777	532	<245>	<31.53%>
	Commercial/MTF	4	6	2	50.00%	16	28	12	75.00%
	Condominium	90	108	18	20.00%	290	302	12	4.14%
	Business	0	0	0		1	0	<1>	<100%>
PUNA	Residential	70	65	<5>	<7.14%>	301	253	<48>	<15.95%>
	Vacant Land	123	91	<32>	<26.02%>	418	311	<107>	<25.60%>
	Commercial/MTF	1	0	<1>	<100%>	3	4	1	33.33%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		1	0	<1>	<100%>
SOUTH HILO	Residential	22	23	1	4.55%	85	84	<1>	<1.18%>
	Vacant Land	18	11	<7>	<38.89%>	75	30	<45>	<60.00%>
	Commercial/MTF	2	2	0	0.00%	9	16	7	77.78%
	Condominium	3	8	5	166.67%	29	21	<8>	<27.59%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	2	5	3	150.00%	4	7	3	75.00%
	Vacant Land	3	1	<2>	<66.67%>	8	3	<5>	<62.50%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMA KUA	Residential	7	5	<2>	<28.57%>	16	18	2	12.50%
	Vacant Land	1	4	3	300.00%	11	9	<2>	<18.18%>
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	7	0	0.00%	30	17	<13>	<43.33%>
	Vacant Land	6	3	<3>	<50.00%>	17	12	<5>	<29.41%>
	Commercial/MTF	0	1	1	N/A	0	2	2	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	21	23	2	9.52%	81	76	<5>	<6.17%>
	Vacant Land	9	5	<4>	<44.44%>	33	15	<18>	<54.55%>
	Commercial/MTF	1	2	1	100.00%	1	3	2	200.00%
	Condominium	35	40	5	14.29%	114	115	1	0.88%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	46	47	1	2.17%	168	174	6	3.57%
	Vacant Land	10	12	2	20.00%	45	38	<7>	<15.56%>
	Commercial/MTF	0	1	1	N/A	2	2	0	0.00%
	Condominium	51	59	8	15.69%	144	161	17	11.81%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	11	11	0	0.00%	36	34	<2>	<5.56%>
	Vacant Land	10	3	<7>	<70.00%>	26	29	3	11.54%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	1	0	<1>	<100%>	2	3	1	50.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	13	23	10	76.92%	63	56	<7>	<11.11%>
	Vacant Land	63	30	<33>	<52.38%>	144	85	<59>	<40.97%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	1	1	N/A	1	2	1	100.00%
	Business	0	0	0		0	0	0	

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Sales Volume

	205,622,578	209,838,830	4,216,252	2.05%	771,336,294	662,046,712	<109,289,582>	<14.17%>
	MONTH OF		#	%	YEAR		#	%
Big Island	April		Increase /	Increase /	TO DATE		Increase /	Increase /
	4/1/18 to	4/1/19 to	<Decrease>	<Decrease>	1/1/18 to	1/1/19 to	<Decrease>	<Decrease>
	4/30/18	4/30/19			4/30/18	4/30/19		

Island	Property Type	2018		2019		2018		2019	
		Value	Volume	Value	Volume	Value	Volume	Value	Volume
ENTIRE	Residential	114,264,026	111,261,562	<3,002,464>	<2.63%>	471,193,442	382,191,372	<89,002,070>	<18.89%>
	Vacant Land	29,111,127	30,176,549	1,065,422	3.66%	107,732,741	85,180,671	<22,552,070>	<20.93%>
	Commercial/MTF	1,324,000	6,354,000	5,030,000	379.91%	13,707,000	17,772,400	4,065,400	29.66%
	Condominium	60,923,425	62,046,719	1,123,294	1.84%	178,533,111	176,902,269	<1,630,842>	<0.91%>
	Business	0	0	0		170,000	0	<170,000>	<100%>
PUNA	Residential	16,886,055	16,300,500	<585,555>	<3.47%>	71,109,961	58,633,276	<12,476,685>	<17.55%>
	Vacant Land	3,736,067	2,890,900	<845,167>	<22.62%>	13,383,267	11,645,498	<1,737,769>	<12.98%>
	Commercial/MTF	390,000	0	<390,000>	<100%>	930,000	1,183,000	253,000	27.20%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		170,000	0	<170,000>	<100%>
SOUTH HILO	Residential	9,014,800	9,038,950	24,150	0.27%	31,674,400	32,593,755	919,355	2.90%
	Vacant Land	3,389,000	6,974,848	3,585,848	105.81%	13,520,850	13,110,223	<410,627>	<3.04%>
	Commercial/MTF	847,000	1,750,000	903,000	106.61%	5,151,000	8,480,400	3,329,400	64.64%
	Condominium	527,000	1,247,000	720,000	136.62%	5,051,400	3,288,575	<1,762,825>	<34.90%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1,490,000	2,595,000	1,105,000	74.16%	3,565,000	3,400,000	<165,000>	<4.63%>
	Vacant Land	1,115,000	392,000	<723,000>	<64.84%>	2,845,000	1,327,000	<1,518,000>	<53.36%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2,455,326	1,699,900	<755,426>	<30.77%>	6,665,876	7,709,900	1,044,024	15.66%
	Vacant Land	206,000	1,429,400	1,223,400	593.88%	5,935,300	3,054,400	<2,880,900>	<48.54%>
	Commercial/MTF	0	0	0		569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	9,339,425	7,985,000	<1,354,425>	<14.50%>	30,804,425	18,192,550	<12,611,875>	<40.94%>
	Vacant Land	4,605,000	375,000	<4,230,000>	<91.86%>	10,017,500	3,133,500	<6,884,000>	<68.72%>
	Commercial/MTF	0	645,000	645,000	N/A	0	2,095,000	2,095,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	12,844,347	20,711,850	7,867,503	61.25%	87,972,016	55,962,247	<32,009,769>	<36.39%>
	Vacant Land	5,869,400	2,148,000	<3,721,400>	<63.40%>	29,570,500	7,164,999	<22,405,501>	<75.77%>
	Commercial/MTF	87,000	3,060,000	2,973,000	3417.24%	87,000	3,215,000	3,128,000	3595.40%
	Condominium	31,955,500	30,025,069	<1,930,431>	<6.04%>	85,289,286	77,574,869	<7,714,417>	<9.05%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	52,585,374	41,549,663	<11,035,711>	<20.99%>	207,589,233	175,443,295	<32,145,938>	<15.49%>
	Vacant Land	7,567,200	15,053,000	7,485,800	98.92%	24,556,700	39,388,650	14,831,950	60.40%
	Commercial/MTF	0	899,000	899,000	N/A	6,970,000	1,799,000	<5,171,000>	<74.19%>
	Condominium	28,065,925	30,589,650	2,523,725	8.99%	87,415,425	95,032,825	7,617,400	8.71%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	7,625,949	6,228,299	<1,397,650>	<18.33%>	20,284,303	18,519,069	<1,765,234>	<8.70%>
	Vacant Land	1,250,750	450,000	<800,750>	<64.02%>	3,912,664	4,047,600	134,936	3.45%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	375,000	0	<375,000>	<100%>	595,000	682,000	87,000	14.62%
	Business	0	0	0		0	0	0	
KA'U	Residential	2,022,750	5,152,400	3,129,650	154.72%	11,528,228	11,737,280	209,052	1.81%
	Vacant Land	1,372,710	463,401	<909,309>	<66.24%>	3,990,960	2,308,801	<1,682,159>	<42.15%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	185,000	185,000	N/A	182,000	324,000	142,000	78.02%
	Business	0	0	0		0	0	0	

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MLS Sales Statistics
Median Sales Price

Big Island		1,067,300	1,588,000	520,700	48.79%	1,317,250	1,158,000	<159,250>	<12.09%>
		MONTH OF		#	%	YEAR		#	%
		4/1/18 to 4/30/18	4/1/19 to 4/30/19	Increase / <Decrease>	Increase / <Decrease>	TO DATE	1/1/19 to 4/30/19	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	388,800	369,000	<19,800>	<5.09%>	350,000	370,000	20,000	5.71%
	Vacant Land	25,000	26,000	1,000	4.00%	29,000	32,000	3,000	10.34%
	Commercial/MTF	281,000	774,500	493,500	175.62%	394,500	385,000	<9,500>	<2.41%>
	Condominium	372,500	418,500	46,000	12.35%	373,750	371,000	<2,750>	<0.74%>
	Business	0	0	0		170,000	0	<170,000>	<100%>
PUNA	Residential	210,000	232,000	22,000	10.48%	220,000	215,000	<5,000>	<2.27%>
	Vacant Land	18,500	19,000	500	2.70%	20,000	25,000	5,000	25.00%
	Commercial/MTF	390,000	0	<390,000>	<100%>	280,000	316,500	36,500	13.04%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		170,000	0	<170,000>	<100%>
SOUTH HILO	Residential	374,150	336,700	<37,450>	<10.01%>	350,000	362,500	12,500	3.57%
	Vacant Land	172,500	250,000	77,500	44.93%	170,000	245,000	75,000	44.12%
	Commercial/MTF	423,500	875,000	451,500	106.61%	399,000	331,400	<67,600>	<16.94%>
	Condominium	158,000	164,750	6,750	4.27%	160,000	147,500	<12,500>	<7.81%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	745,000	455,000	<290,000>	<38.93%>	745,000	415,000	<330,000>	<44.30%>
	Vacant Land	360,000	392,000	32,000	8.89%	352,500	392,000	39,500	11.21%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	375,000	350,000	<25,000>	<6.67%>	400,500	385,000	<15,500>	<3.87%>
	Vacant Land	206,000	212,450	6,450	3.13%	192,000	199,900	7,900	4.11%
	Commercial/MTF	0	0	0		569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	1,342,425	1,062,500	<279,925>	<20.85%>	889,000	1,023,000	134,000	15.07%
	Vacant Land	497,500	160,000	<337,500>	<67.84%>	445,000	210,000	<235,000>	<52.81%>
	Commercial/MTF	0	645,000	645,000	N/A	0	1,047,500	1,047,500	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	600,000	650,000	50,000	8.33%	645,000	628,500	<16,500>	<2.56%>
	Vacant Land	270,000	248,000	<22,000>	<8.15%>	295,000	360,000	65,000	22.03%
	Commercial/MTF	87,000	1,530,000	1,443,000	1658.62%	87,000	650,000	563,000	647.13%
	Condominium	549,500	541,160	<8,340>	<1.52%>	497,000	516,000	19,000	3.82%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	817,500	649,000	<168,500>	<20.61%>	670,000	647,190	<22,810>	<3.40%>
	Vacant Land	370,000	467,000	97,000	26.22%	335,000	325,450	<9,550>	<2.85%>
	Commercial/MTF	0	899,000	899,000	N/A	3,485,000	899,500	<2,585,500>	<74.19%>
	Condominium	325,000	370,000	45,000	13.85%	343,900	363,500	19,600	5.70%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	509,000	450,000	<59,000>	<11.59%>	512,000	493,250	<18,750>	<3.66%>
	Vacant Land	110,625	67,000	<43,625>	<39.44%>	140,000	65,000	<75,000>	<53.57%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	375,000	0	<375,000>	<100%>	297,500	231,000	<66,500>	<22.35%>
	Business	0	0	0		0	0	0	
KA'U	Residential	149,900	245,900	96,000	64.04%	175,000	190,000	15,000	8.57%
	Vacant Land	20,000	14,250	<5,750>	<28.75%>	12,500	17,000	4,500	36.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	185,000	185,000	N/A	182,000	162,000	<20,000>	<10.99%>
	Business	0	0	0		0	0	0	

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