

**West Hawaii Association of REALTORS®**  
**Board of Directors Meeting – Minutes**  
**February 21, 2018**

---

Call to order (time): 10:02 am

Present: Mike Drutar, Lance Owens, Romy Jacobson, Joyce Murphy, Julie Wettstein, Andee Bemrose, Karen Ostlie, Leola Augustine, Lisa Folden, Mike Despard (by phone)

Absent/Excused: Savannah Scott, Ramona Cannon, Cindy Barnett

Pledge of Allegiance- Led by Romy Jacobson

Approval of January 31, 2018 Minutes- Approved

1. Officer Reports

- 1.1. Association Executive (Karin Shaw) - written report
- 1.2. President (Lance Owens)- written report AND Lance reported that WHAR is shy of the RPAC goal set by NAR for our association. It was suggested that we request the RPAC representatives to present at the individual brokerages.
- 1.3. Past President (Mike Drutar)- no report
- 1.4. President Elect (Mike Despard)- no report
- 1.5. Vice President (Karen Ostlie)- no report
- 1.6. Treasurer (Cindy Barnett)- no report, Julie Wettstein (Treasurer Elect) reported the she, Cindy, and Mike Drutar all attended the HAR Finance Committee Meeting

2. Direct Committee Reports

- 2.1. Government Affairs (Mike Drutar)- written report, a joint meeting with HBR's GAC is scheduled for 3/8/2018, a letter to Hawaii County Council regarding GET increase, from Lance/WHAR was included in today's meeting packet.
- 2.2. Programs (Andee)- The GMM is scheduled for 3/16/18 at the Marriott. Save the Date emails were sent to Membership.
- 2.3. Education (Joyce)- written report and the committee is looking into shared classes with HBR
- 2.4. YPN (Leiola)- no report
- 2.5. Technology (Cindy)- Joyce reported that the committee is checking into WHAR office systems (phones, computers, etc.) and getting bids for upgraded equipment/services
- 2.6. Membership (Ramona)- written report
- 2.7. MLS (Mike Despard)- Lance indicated that we are currently waiting to see how the MLS of Choice plays out and that Faith from HIS has requested a meeting with him.
- 2.8. Caravan (Karen)- the Caravan meetings will continue to be held at the Elk's Club for now. Karen provided a sign-up sheet for BOD members to commit to each coordinating a Caravan meeting.
- 2.9. Fundraising (Lisa)- Current committee members are Mike Drutar and Lisa Folden.
- 2.10. Public Relations (Romy)- written report

3. Verbal Reports and Updates:

- 3.1. HAR Update from Exec. Committee participation (Lance)-
- 3.2. Strategic Plan-
- 3.3. Verbal Reports (as needed)- It was suggested that there needs to be more BIC involvement with their agents in regards to REALTOR professionalism and that Karin Shaw follow up on having a formal DR meeting on a regular basis with BIC attendance required.

4. Old Business:

- 4.1. 2018 Budget- This budget was approved at the December 2017 BOD meeting. Joyce moved to approve the updates to the budget, Karen seconded, unanimous approval of changes to the budget.

5. New Business:

5.1. Approve New Members- unanimous approval

5.2. Assign Board Liaisons for committees- See names in parenthesis () next to each committee for committee liaison assignments

Next Meeting Date: March 28, 2018- 10am-12noon, WHAR Conference Room

Adjournment: 11:55am