

**West Hawaii Association of REALTORS®**  
**Board of Directors Meeting – Minutes**  
**August 30, 2017**

---

Call to order (time): 10:05 am

Present: Mike Drutar, Lance Owens, Savannah Scott, Ramona Cannon, Cindy Barnett, Dawn Clark, Amy Noelle Gallo (by phone), Romy Jacobson, Glennon Gingo, Joyce Murphy, Dave Bateman, Leonora Prince, Maria Tirone

Absent/Excused: N/A

Pledge of Allegiance- led by Mike Drutar

Taylor Easley Presentation- Guest financial advisor talked about creating an Investment Policy Statement which will provide WHAR a framework for investments, shows credibility and professionalism. Taylor agreed to help create the document pro bono and then WHAR can shop for financial managers.

Approval of June 28, 2017 Minutes- approved.

1. Officer Reports

- 1.1 Association Executive (Karin Shaw) - written report
- 1.2 President (Mike Drutar) –written
- 1.3 Past-President (Glennon Gingo) - no report
- 1.4 President-Elect (Lance Owens) – attended summit in Chicago w/Karin
- 1.5 Vice President (Joyce Murphy) – no report
- 1.6 Treasurer (Cindy Barnett) – Profit & Loss Budget vs. Actual provided

2. Direct Committee Reports

- 2.1 Government Affairs (Glennon/Maria)- Mike and Glennon commented on HAR's looking into lawsuits being filed against owners of previously foreclosed properties statewide. Maria reported that she will be serving on a statewide task force on short term rentals.
- 2.2 Programs (Dawn) – all sponsorship slots have been filled for the upcoming Charity of Choice fundraiser. Setting AMM & GMM dates.
- 2.3 Education (Leonora) – no report, Core A classes have been scheduled
- 2.4 Technology (Cindy) –no report
- 2.5 Membership (Ramona) – Sponsor/Affiliate Appreciation Night is scheduled for November 7<sup>th</sup>. Limited seating. Realtors will be invited after headcount for the sponsors, affiliates, and their guests has been confirmed. BOD is encouraged to attend!
- 2.6 Caravan (Amy)- no report.
- 2.7 Fundraising (Karin)- we've met our mark for 2017.
- 2.8 P.R.(Maria) – no report
- 2.9 Strategic Plan (Glennon) – no report
- 2.10 HAR update from Exec. Committee participation (Mike)- see written report.
- 2.11 Verbal Reports (as necessary)- Glennon made a motion to create a financial planning task force, Maria seconded the motion, motion passed unanimously, task force members are: Glennon, Cindy, Dave, and Lance

3. Old Business

- 3.1 Bylaw revisions- Mike made a motion to add YPN & MLS as standing committees to the WHAR bylaws. Cindy seconded the motion, the motion passed unanimously.
- 3.2 Alice Martin Strategic Plan review- action items- need to write out committee charters, Karin will have updates made by next BOD meeting.

4. New Business: (11:35 to 12:00)

5.1 Approve New Members – unanimous approval

5.2 HAR Director Allocation- BOD needs to submit recommendations by October 13,2017. There is a 1.5 year term to replace Don Watson's vacancy, which Karen Ostlie is currently serving, and an upcoming 2 year term position.

5.3 WHAR 2018 Dues Amount- there is no dues change scheduled for either NAR or HAR for 2018. Dave made a motion to keep WHAR dues as they are for 2018. Cindy seconded and the motion passed unanimously.

5.4 President's scholarship fund- Tabled until September BOD meeting (could be an option to alternate with Charity of Choice in the future)

5.5 Budget for YPN- see written report for request terms. Dave made a motion to create a YPN budget line item, Cindy seconded, unanimously approved. \*YPN to provide BOD with budget needs prior to the October BOD meeting.

For Next Time:

President's Scholarship Fund

401k for WHAR Staff

Next Meeting Date: September 27, 2017, 10am-12noon, WHAR Conference Room

Adjournment: 12:15 pm