

West Hawaii Association of REALTORS®
Board of Directors Meeting – Minutes
June 28, 2017

Call to order (time): 10:05 am

Present: Mike Drutar, Lance Owens, Savannah Scott, Ramona Cannon, Cindy Barnett, Dawn Clark, Amy Noelle Gallo (by phone), Romy Jacobson

Absent/Excused: *Glennon Gingo, Joyce Murphy, Dave Bateman, Leonora Prince, *Maria Tirone- *Glennon & Maria on Oahu for HAR GAC

Pledge of Allegiance- led by Mike Drutar

Approval of May 31, 2017 Minutes- approved.

1. Officer Reports

- 1.1 Association Executive (Karin Shaw) - written report
- 1.2 President (Mike Drutar) – add agenda item for August meeting (include Pres. Elect to roster to attend NAR mid-year meeting in D.C.)
- 1.3 Past-President (Glennon Gingo) - no report
- 1.4 President-Elect (Lance Owens) – no report
- 1.5 Vice President (Joyce Murphy) – no report
- 1.6 Treasurer (Cindy Barnett) – written report, a condensed version of the entire report has been created for BOD meetings (full version available upon request)

2. Direct Committee Reports

- 2.1 Government Affairs (Glennon/Maria)- no report, A suggestion was made to include HAR synopsis of current legislation on the website
- 2.2 Programs (Dawn) – The West Hawaii Community Health Center event had 70 attendees and there was an update on Lai Opua 2020
- 2.3 Education (Leonora) – written report
 - 2.3.1 Pau Hana (Joyce/Savannah)- Subjects for Pau Hanas’ are being received by Joyce & Savannah. YPN was offered to participate in the series and have not committed yet (see more in Old Business). Lance will forward a Pau Hana topic to Savannah
- 2.4 Technology (Cindy) – The new on-line payment feature on the website is up and running. Committee to direct staff on where to place approved Minutes on the website, starting with January 2017 so Membership can have access. Hard copy cc registration forms are being phased out.
- 2.5 Membership (Ramona) – Current Membership = 710. Next New Member Orientation is scheduled for July 28th, the Membership Committee is requesting an increase in the Sponsor & Affiliate Appreciation event budget from \$1,000 to \$2,000. *Discussion ensued and Karin pointed out that we have more Affiliates now who each pay \$250 and we are over budget by more than \$5,000 in Sponsor income for 2017. Lance motioned to increase the budget for this event to \$2,000, Savannah seconded, unanimous vote in favor.
- 2.6 Caravan (Amy)- still looking at venue options. The website now has a field for agents to include the HICentral MLS # (if they have one) when submitting properties for Caravan.
- 2.7 Fundraising – no report.
- 2.8 P.R.(Maria) – no report
- 2.9 Strategic Plan (Glennon) – no report
- 2.10 HAR update from Exec. Committee participation (Mike)
- 2.11 Verbal Reports (as necessary)

3. Old Business

- 3.1 MLS update- Mike is working on the side by side comparison sheet that will be sent out for review to both HIS and HICentral to make sure what is being presented is accurate. The information will then be shared with brokerages and agents. Condominium and subdivision information is being provided to HICentral and we are moving to an official agreement with HICentral.
- 3.2 YPN- Mike and Karin are going to reach out to Ron Hamic with HAR to meet with YPN leadership to discuss organization of the group.

4. New Business: (11:35 to 12:00)

- 5.1 Approve New Members – unanimous approval
- 5.2 Zip Forms sales- Tabled

8. Next Meeting Date: **July 19, 2017, 10-2pm, STRATEGIC PLAN, ISLAND HOME REALTY OFFICE**

Adjournment: 12:10 pm